## 2004 REPORT OF THE

## EXECUTIVE SALARY COMMISSION

## FEBRUARY 17, 2004

Members:
Mr. Raymond H. Fujii, Chairperson
Ms. Sherrilee K. Dodson, Vice-Chairperson
Mr. Harold W. Bradshaw, Jr.
Ms. Clarice Y. Hashimoto
Mr. Dean K. Hirata

The Honorable Members of the
Twenty-Second Legislature
State of Hawai'i
State Capitol
Honolulu, Hawaii 96813
Ladies and Gentlemen:

## Introduction and Legislative Intent

In 2003, Act 122 established Section 26-55, Hawaii Revised Statutes, which created the Executive Salary Commission (ESC). Act 122 specifically mandates:
"(a) There is established within the department of human resources development, for administrative purposes only, the executive salary commission. The commission shall consist of five members. Two members shall be appointed by the president of the senate, two members shall be appointed by the speaker of the house of representatives, and one member shall be appointed by the chief justice of the supreme court. Vacancies in these positions shall be filled in the same manner. The members of the commission shall serve without compensation but shall be reimbursed for expenses necessary for the performance of their duties.
(b) The commission shall review the salaries of the governor, the lieutenant governor, the administrative director of the State, and the department heads or executive officers of the departments of accounting and general services, agriculture, attorney general, budget and finance, business, economic development, and tourism, commerce and consumer affairs, Hawaiian home lands, health, human resources development, human services, labor and industrial relations, land and natural resources, public safety, taxation, and transportation. The commission, shall also review the salary of the deputy to the superintendent of education. The commission shall recommend an appropriate salary for the governor, the lieutenant governor, and each department head or executive officer, and appropriate salary ranges for the deputy department heads. The commission may recommend different salaries for department heads and executive officers and different salary ranges for deputies or assistants to department heads;
provided that the commission shall recommend the same salary range for deputies or assistants to departments heads within the same department; provided further that the appointing official shall specify the salary for a particular position within the applicable range.
(c) The commission may seek assistance from the department of human resources development and any other agency in conducting its review, and all agencies shall fully cooperate with the commission and provide any necessary information to the commission upon request.
(d) The commission shall convene in the month of November 2003, and every eight years thereafter. Not later than the fortieth legislative day of the regular session of 2004, and every eight years thereafter, the commission shall submit a report of its findings and its salary recommendations to the legislature, through the governor. The commission may include incremental increases that take effect over the span of years occurring prior to the convening of the next salary commission. The recommended salaries submitted by the commission shall become effective July 1 of the next fiscal year unless the legislature disapproves the recommended salaries submitted by the commission through the adoption of a concurrent resolution, which shall be approved by a simple majority of each house of the legislature, prior to adjournment sine die of the legislative session in which the recommended salaries are submitted; provided that, pursuant to section 3 of article V of the State Constitution, the salaries of the governor and the lieutenant governor shall not be decreased for their respective terms and the new salaries shall not take effect until the beginning of the next term for those offices. The governor shall include the salary amounts, recommended by the commission and approved by the legislature, in the executive budget. If the salary amounts recommended by the commission are disapproved by the legislature, the commission shall reconvene in the month of November following the legislature disapproval to review the legislature's reasons for disapproving its salary recommendation. The commission may submit a report of its findings and submit a new salary recommendation to the legislature of the next regular session. The commission's reconvening following a legislative disapproval shall not toll the eight year cycle."

After reviewing various 2003 standing committee reports relating to Act 122, we, the Executive Salary Commission have clearly addressed a number of the Legislative concerns and intentions found therein. Most notably, the Commission's recommendations will address Legislative
concerns and intentions regarding incremental increases throughout the eight year span occurring prior to the convening of the next salary commission; present Executive salaries have not been modified since 1990, resulting in grossly outdated salaries when compared to other states and the private sector; and many qualified individuals are not presently willing or financially able to serve in appointed government positions because the financial sacrifice is too great. As mentioned in one committee report, "The public will benefit from efficient management of government operations and services as a result of greater numbers of qualified individuals willing to serve in government positions". This will be a direct positive result of our following recommendations to increase salaries for State executives incrementally in the coming years.

## Process and Findings

On November 4, 2003, the Executive Salary Commission held its initial meeting. We nominated and unanimously elected Mr. Raymond H. Fujii as our chairperson and Ms. Sherrilee K. Dodson as vice-chairperson. Other Commission members are Mr. Harold W. Bradshaw, Jr.; Ms. Clarice Y. Hashimoto and Mr. Dean K. Hirata.

After reviewing Act 122, related State \& Counties (See Attachment 1), and National Data, we decided additional data would be useful and requested the following information:
a. Input from the Governor, the Lieutenant Governor, each Department Head, each Deputy Department Head, the Administrative Director of the State, and the Deputy to the Superintendent of Education regarding salary recommendations and information for their individual positions.
b. A copy of the Council of Revenues latest forecast.
c. Revised tables covering National Data on Selected State Administrative Officials from the Book of the States.

At our next meeting on December 2, 2003, we received the additional requested information on the "Council of Revenues" latest forecast report (see Attachment 2) and revised tables covering the National Data on selected States Administrative Officials from the 2003 Book of the States (See Attachment 3). We were also provided information on retirement benefits that the Governor, Lieutenant Governor, Administrative Director of the State, State Directors, and Deputy Directors are entitled to from Mr. David Shimabukuro, Employees' Retirement System Administrator.

At our next meeting on December 9, 2003, we acknowledged receipt of the "Departmental Submissions for the Executive Salary Commission" and the Department of Education's responses which amounted to over one inch of
printed material. After discussion, we decided to divide the fifteen departments into groups of three for further study by individual Commission members who would report their findings back to the entire Commission at subsequent meetings. We decided to utilize the following factors to evaluate the Departments:
a. Number of employees supervised.
b. Amount of operating budgets.
c. Comparison to comparable private sector jobs (market data).
d. Other state's and counties' data.
e. Benefits.

Other significant factors we considered were the last State executive pay raises had been effective January 1, 1990; incremental raises would be part of our recommendations; different rates for the various departments would be explored; and the current and future economic condition of the State needed to be considered. We also felt that all present incumbents entered these Executive positions knowing what the current salaries are, thus it is a fair expectation for them to continue to receive no less than those current salaries.

At this meeting, we also heard a presentation from Mr. Mark Fukuhara, Hawaii Employer - Union Health Benefits Trust Fund Administrator. Mr. Fukuhara pointed out there are no difference in the health fund benefits provided to top level executives and all other State employees.

Our next two meetings (December 19 and January 7) were spent receiving reports on the fifteen departments from our individual Commission members and seeking additional data as necessary. Materials presented were summarized and placed in a table - see Attachment 4.

## Recommendations

We decided to individually go over all materials presented and formulate tentative salary recommendations for all jobs being reviewed by ourselves. Then, we all got together at our next meeting (January 15), discussed the jobs one by one, resolved any differences, and unanimously came up with our final recommendations. In our final overall review, two major factors we weighed heavily were (1) the "Council of Revenues" projections which links into the current and future economic conditions of the State; and (2) the fact that the last State executive pay raises were granted on January 1, 1990 - this means sixteen (16) years will have passed since our Governor, Lieutenant Governor and Administrative Director of the State will possibly receive recommended raises in 2006, and fourteen (14) years will have passed since our State Department Heads and Deputy Department Heads will possibly receive recommended raises
in 2004. Both of these factors, coupled with the State's tough financial economic position and our concern for the ability of our citizens to fund these increases, led us to our salary recommendations. The following table reflects our recommendations (effective July 1, 2004, for Department Heads and Deputies; effective 2006, for the Governor, Lieutenant Governor and the Administrative Director of the State):

| Department | Eff Dt | Title | Amount | Annual \% Increase Since Jan. 1, 1990 |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 | Governor | \$112,000 | 1.05\% |
|  | 2006 | Lt. Governor | \$100,000 | .66\% |
|  | 2006 | Administrative Director of the State | \$100,000 | .66\% |
| Dept of Attorney General | 2004 | Dept Head | \$105,000 | 1.50\% |
|  |  | Deputy Dept Head | $\begin{aligned} & \$ 91,350- \\ & \$ 96,600 \end{aligned}$ | 1.54\% |
| Dept of Health, Dept of Transportation, Dept of Accounting \& General Services, Dept of Commerce \& Consumer Affairs, Dept of Taxation, Dept of Budget \& Finance | 2004 | Dept Heads | \$100,000 | 1.14\% |
|  |  | Deputy Dept Heads | $\begin{aligned} & \$ 87,000- \\ & \$ 92,000 \end{aligned}$ | 1.19\% |
| Dept of Human Services, Dept of Labor \& Industrial Relations, Dept of Land and Natural Resources, Dept of Business \& Economic Development and Tourism |  | Dept Heads | \$95,000 | .77\% |
|  | 2004 | Deputy Dept Heads | $\begin{aligned} & \$ 82,650- \\ & \$ 87,400 \end{aligned}$ | .82\% |
| Dept of Human Resources Development, Dept of Hawaiian Home Lands, Dept of Agriculture, Dept of Public Safety | 2004 | Dept Heads | \$90,000 | . $38 \%$ |
|  |  | Deputy Dept Heads | $\begin{aligned} & \$ 78,300- \\ & \$ 82,800 \end{aligned}$ | .43\% |

In addition, we recommend a two percent compounded adjustment be made annually as reflected on Attachment 5.

Upon our review of the salary for the Deputy to the Superintendent of Education, we recommend deferring to the Board of Education on this matter.

The Commission respectfully submits these recommendations for your final review and approval.

Sincerely,

Raymond H. Fujii, Chairperson

Sherrilee K. Dodson, Vice-Chairperson

Harold W. Bradshaw, Jr.

Clarice Y. Hashimoto

Dean K. Hirata

## COMPARISON OF EXECUTIVE PAY RATES FOR STATE AND COUNTIES

|  | STATE | C\&C HONOLULU | HAWAII | MAUI | KAUAI |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Positions |  |  |  |  |  |
| GOVERNOR | 94,780 |  |  |  |  |
| LT. GOVERNOR | 90,041 |  |  |  |  |
| MAYOR |  | 112,200 | 85,050 | 96,000 | 73,118 |
| M.D./ADMIN. ASS'T. |  | 107,100 | 79,296 | 90,000 | 70,193 |
| DEPUTY M.D. |  | 102,000 | 75,516 |  |  |
| PROS ATTORNEY |  | 99,807 | 80,208 | 83,000 | 69,371 |
| 1ST DEPUTY P.A. |  | 94,554 | 75,516 | 79,000 | 64,168 |
| DEPUTIES |  | 35,382-98,508 | 40,104-72,192 | 44,136-69,264 | 41,622-64,168 |
| (Pros Atty \& Corp Counsel) |  |  |  |  |  |
| DEPT. HEADS | 85,302 | 99,807 | 75,516 | 83,000 <br> (Police, Public Wks, Water) | $69,371$ <br> (Corp Counsel ,Planning, Finance, Public Wks, Water) |
|  |  |  | 94,068 |  |  |
|  |  | (Police, Fire) | (Water) |  |  |
|  |  |  |  | 80,000 | 66,073 |
|  |  | 106,044 (Water) | $\begin{aligned} & \text { 91,599 } \\ & \text { (Police, Fire) } \end{aligned}$ | (Corp Counsel, Finance | (Per, Fire, Comm Asst. |
|  |  |  |  | Per, Planning, Fire, | Police, C. Clerk) |
|  |  |  |  | Transportation) |  |
|  |  | 79,512 <br> (City Clerk) |  | 77,000 | 64,731 |
|  |  |  |  | (Liquor, Hsing, Personnel), | (Eco Dev) |
|  |  |  |  |  | $\begin{gathered} 55,000 \\ \text { (Liquor) } \end{gathered}$ |
| DEPUTIES | 72,886-77-966 | 94,554 | 71,928 | 79,000 | 41,622-64,168 |
|  |  |  |  | (Police, Public Works, | (Planning, Finance, |
|  |  | 104,583 | 87,804 | Water) | Public Wks, Water) |
|  |  | (Police Fire) | (Water) |  |  |
|  |  |  |  | 76,000 | 36,671-61,118 |
|  |  |  |  | (1st Corp Counsel, Fire, | (Police, C Clerk) |
|  |  | 100,992 | 87,232 | Finance, Per., Planning |  |
|  |  | (Water) | (Police, Fire) |  |  |
|  |  |  |  | 73,000 |  |
|  |  |  |  | (Hsing, Personnel Liquor) |  |
| SPEAKER/PRES | 37,000 |  |  |  |  |
| MEMBERS HSE/SEN | 32,000 |  |  |  |  |
| CHAIRPERSON |  | 48,450 | 36,312 | 48,000 | 31,938 |
| COUNCIL MEMBERS |  | 43,350 | 32,700 | 44,000 | 28,744 |

# COUNCIL ON REVENUES 

September 15, 2003

The Honorable Linda Lingle
Governor, State of Hawaii
Executive Chambers
State Capitol, Fifth Floor
Honolulu, Hawaii 96813

## Dear Governor Lingle:

At its meeting of September 15, 2003, the Council on Revenues confirmed that the general fund tax growth rates for the current fiscal biennium will be $6.2 \%$ for FY2004 and $6.9 \%$ for FY2005. Details of the updated forecasts of state general fund tax revenues for FY2004 to FY2010 are presented in the attached table 1.

The latest economic data indicate that Hawaii's economy was growing slightly better than expected in FY2003. For FY2004, while the visitor industry is expected to grow moderately, the Council found that the construction industry output will increase at a rapid pace. The indicator of future private construction, the value of private building authorizations, grew more than $40 \%$ in FY2003. State government construction expenditures, based on data provided by the Department of Budget and Finance, are projected to grow about $25 \%$ in the current fiscal year. The Department of Taxation estimated that recent changes in the federal tax laws will provide an estimated increase in disposable income of about $\$ 420$ million in FY2004. Also, the Council expects that total personal income will increase about 5.0\% in FY2004 and 5.2\% in FY2005.

Tax revenue data for the first two months of the current fiscal year indicate that the Council's tax revenue projections are very consistent with the current trend, considering technical factors such as weekend effect, the $\$ 16.5$ million transfer of franchise tax payment under protest from the general fund to the litigated claims fund and variations in income tax refunds. While tax credits will continue to impact the growth rate of tax revenues, forecasts of tax credits are subject to large measurement errors due to lack of data. As a result, the Council continues to reiterate the challenge of forecasting revenues over the next several years as the impacts of significant changes in tax laws, especially recent business incentive tax credits, interact with external factors such as volatile capital market and geopolitical events.

As always, the Council assumes that the State will not be subject to any other unusual occurrences, potential losses due to decreases in federal allocations, or any prolonged or crippling strikes, and has considered existing tax laws only.

Estimates for general fund non-tax revenues have been increased for FY2004, primarily due to transfers from non-general funds pursuant to Act 178, SLH 2003. Special Fund non-tax revenues have been increased for FYs 2004-09, primarily due to increased federal grants for the Unemployment Insurance

The Honorable Linda Lingle
September 15, 2003
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Program and increased transfers from general obligation bond funds to the Educational Facilities Improvement Special Fund. Other than Special Fund Revenues have been increased for FYs 2004-09, primarily due to higher amounts for federal grants; including Department of Human Services (Medicaid, Social Services Block grants, and Foster Care) and Department of Education (English as a Second Language and At-Risk Student) federal grants; including Department of Defense impact aid to the Department of Education.

Please advise us if we can be of further assistance or if we can answer any questions you may have.

Sincerely,

MICHAEL A. SKLARZ
Chairman
Attachments

ESTIMATES OF GENERAL FUND TAX REVENUE: FY 2004 to FY 2010
(in thousands of dollars)

| TYPE OF TAX | ACTUAL |  | ESTIMATED |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY 2002 | FY 2003 | FY 2004 | FY 2005 | FY 2006 | FY 2007 | FY 2008 | FY 2009 | FY 2010 |
| General Excise \& Use 4/ | \$1,612,333 | \$1,792,699 | \$1,865,713 | \$1,949,538 | \$2,047,110 | \$2,148,665 | \$2,251,990 | \$2,364,068 | \$2,481,682 |
| Income - Individual | 1,071,239 | 1,037,706 | 1,132,657 | 1,233,142 | 1,312,050 | 1,403,795 | 1,492,021 | 1,587,282 | 1,684,810 |
| Income - Corporation | 45,477 | 8,262 | 26,256 | 34,960 | 34,746 | 72,139 | 78,219 | 85,162 | 91,029 |
| Public Service Company | 93,406 | 114,115 | 126,870 | 138,713 | 149,907 | 160,744 | 171,410 | 182,069 | 192,851 |
| Insurance Premiums | 67,941 | 73,240 | 78,509 | 83,089 | 86,523 | 97,025 | 107,505 | 116,081 | 122,244 |
| Tobacco \& Licenses 1/ | 64,469 | 71,273 | 88,320 | 94,469 | 96,335 | 98,388 | 100,602 | 102,742 | 104,959 |
| Liquor \& Permits | 39,091 | 41,186 | 42,477 | 43,822 | 45,032 | 46,264 | 47,506 | 48,746 | 50,001 |
| Banks \& Other Fin Corps 5/ | 5,164 | 20,341 | $(8,517)$ | 9,784 | 11,688 | 13,182 | 14,292 | 15,496 | 16,598 |
| Inheritance \& Estate 2/ | 16,624 | 15,524 | 10,490 | 5,468 | - | - | - | - | - |
| Miscellaneous | 5,515 | 6,231 | 6,791 | 7,230 | 7,520 | 7,793 | 8,058 | 8,317 | 8,579 |
| Transient Accommodation Tax 3/ | 27,271 | 1,466 | 8,400 | 10,374 | 10,942 | 11,545 | 12,175 | 12,826 | 13,509 |
| NET TOTAL | \$3,048,530 | \$3,182,043 | \$3,377,966 | \$3,610,589 | \$3,801,853 | \$4,059,540 | \$4,283,778 | \$4,522,789 | \$4,766,262 |
| GROWTH RATE | -3.5\% | 4.4\% | 6.2\% | 6.9\% | 5.3\% | 6.8\% | 5.5\% | 5.6\% | 5.4\% |

## Notes:

1/ Act 246, SLH 2002, raises the cigarette tax to 6 cents each on October 1, 2002; to 6.5 cents on July 1, 2003; and to 7 cents on July 1 , 2004.
2/ Federal Economic Growth and Tax Relief Act of 2001 phases out the federal estate tax and the state credit.
3/ Deposits of $44.8 \%$ of TAT revenues to counties (Act 156, SLH 1998); 32.6\% to tourism special fund and $5.3 \%$ to TAT trust fund (Act 250 , SLH 2002); $17.3 \%$ to convention center enterprise fund (Act 253, SLH 2002); all net of general fund deposits of excess of fund ceilings.
4/ Act 100, SLH 2003, provides a nonrefundable attractions \& educational facilities tax credit equal to $100 \%$ of certain costs incurred after May 31, 2003, \& before June 1, 2009, for the development of such facilities at Ko Olina Resort \& Marina \& the Makaha Resort. Of the maximum $\$ 7.5$ million credit per year, the General Fund loss is estimated at $\$ 4$ million.
5/ Transfers \$16.5 million of the franchise tax to the Litigated Claims Fund in 2004.

Extracted from "The Book of the States, 2003, Volume 35"
The Council of State Governments

| Rank | State or other jurisdiction | Region | Gov | Key |
| :---: | :---: | :---: | :---: | :---: |
| 1 | New York | E | 179,000 |  |
| 2 | Michigan | M | 177,000 |  |
| 3 | California | W | 175,000 |  |
| 4 | New Jersey | E | 157,000 |  |
| 5 | Illinois | M | 150,691 |  |
| 6 | Connecticut | E | 150,000 |  |
| 7 | Pennsylvania | E | 144,416 |  |
| 8 | Washington | W | 139,087 |  |
| 9 | Massachusetts | E | 135,000 | jj |
| 10 | Wyoming | W | 130,000 |  |
| 11 | Georgia | S | 127,303 |  |
| 12 | Ohio | M | 126,485 |  |
| 13 | Virginia | S | 124,855 | kk |
| 14 | Wisconsin | M | 122,406 |  |
| 15 | Minnesota | M | 120,303 |  |
| 16 | Florida | S | 120,171 |  |
| 17 | Missouri | S | 120,087 |  |
| 18 | Maryland | S | 120,000 |  |
| 19 | North Carolina | S | 118,430 |  |
| 20 | Nevada | W | 117,000 |  |
| 21 | Texas | S | 115,345 |  |
| 22 | Delaware | E | 114,000 |  |
| 23 | Iowa | M | 107,482 |  |
| 24 | South Carolina | S | 106,078 |  |
| 25 | Kentucky | S | 103,018 |  |
| 26 | Mississippi | S | 101,800 |  |
| 27 | Alabama | S | 101,432 |  |
| 28 | Oklahoma | S | 101,040 |  |
| 29 | New Hampshire | E | 100,690 |  |
| 30 | Utah | W | 100,600 |  |
| 31 | Idaho | W | 98,500 |  |
| 32 | Kansas | M | 95,446 |  |
| 33 | South Dakota | M | 95,389 |  |
| 34 | Arizona | W | 95,000 |  |
| 35 | Indiana | M | 95,000 |  |
| 36 | Louisiana | S | 95,000 |  |
| 37 | Rhode Island | E | 95,000 |  |
| 38 | Hawaii | W | 94,780 |  |
| 39 | Oregon | W | 93,600 |  |
| 40 | Colorado | W | 90,000 |  |
| 41 | New Mexico | W | 90,000 |  |
| 42 | West Virginia | S | 90,000 |  |
| 43 | Montana | W | 88,190 |  |
| 44 | Vermont | E | 88,026 |  |
| 45 | Tennessee | S | 85,000 |  |
| 46 | Alaska | W | 83,280 |  |
| 47 | North Dakota | M | 83,013 |  |
| 48 | Arkansas | S | 71,738 |  |
| 49 | Maine | E | 70,000 |  |
| 50 | Nebraska | M | 65,000 |  |


| RANK | 38 |
| :--- | :---: |
| AVERAGE | 111,354 |
| MEDIAN | 102,409 |


| Regional average | E | 123,086 |
| :--- | :---: | :---: |
| Regional average | M | 112,565 |
| Regional Average | W | 107,311 |
| Regional average | S | 105,908 |
| Regional Average <br> without California | W | 101,670 |


| Rank | State or other jurisdiction | Region | Lt Gov | Key |
| :---: | :---: | :---: | :---: | :---: |
| 1 | New York | E | 151,500 |  |
| 2 | California | W | 131,250 |  |
| 3 | Michigan | M | 123,000 |  |
| 4 | Massachusetts | E | 120,000 | (j) |
| 5 | Pennsylvania | E | 119,399 |  |
| 6 | Illinois | M | 115,235 |  |
| 7 | Florida | S | 115,112 |  |
| 8 | North Carolina | S | 104,523 |  |
| 9 | Maryland | S | 100,000 |  |
| 10 | Texas | S | 99,122 |  |
| 11 | Hawaii | W | 90,041 |  |
| 12 | Kentucky | S | 87,580 |  |
| 13 | Louisiana | S | 85,008 |  |
| 14 | Georgia | S | 83,148 |  |
| 15 | Rhode Island | E | 80,000 |  |
| 16 | Utah | W | 78,200 |  |
| 17 | Connecticut | E | 77,756 |  |
| 18 | Alaska | W | 77,712 |  |
| 19 | Missouri | S | 77,184 |  |
| 20 | Iowa | M | 76,698 |  |
| 21 | Indiana | M | 76,000 |  |
| 22 | Oklahoma | S | 75,530 |  |
| 23 | Ohio | M | 73,715 | (b) |
| 24 | Washington | W | 72,705 |  |
| 25 | Wisconsin | M | 69,579 |  |
| 26 | Colorado | W | 68,500 |  |
| 27 | New Mexico | W | 65,000 |  |
| 28 | North Dakota | M | 64,452 |  |
| 29 | Minnesota | M | 62,980 |  |
| 30 | Montana | W | 62,471 |  |
| 31 | Delaware | E | 60,000 |  |
| 32 | Mississippi | S | 60,000 |  |
| 33 | Nebraska | M | 60,000 |  |
| 34 | Vermont | E | 50,253 |  |
| 35 | Nevada | W | 50,000 |  |
| 36 | Tennessee | S | 49,500 | (s) |
| 37 | Alabama | S | 48,620 |  |
| 38 | South Carolina | S | 44,737 |  |
| 39 | Virginia | S | 36,321 |  |
| 40 | Arkansas | S | 34,673 |  |
| 41 | Kansas | M | 26,967 |  |
| 42 | Idaho | W | 26,000 |  |
| 43 | South Dakota | M | 12,635 | (ee) |


| RANK | 11 |
| :--- | :---: |
| AVERAGE | 75,421 |
| MEDIAN | 75,530 |


| Regional Average | W | 74,914 |
| :--- | :---: | :---: |
| Regional average | M | 69,206 |
| Regional average | S | 68,816 |
| Regional average | E | 65,891 |
| Regional Average <br> without California | W | 70,219 |

## JURISDICTIONS WITH FOOTNOTES

| Maine | E |  | (s) |
| :--- | :---: | :--- | :---: |
| New Hampshire | E |  | $(\mathrm{s})$ |
| New Jersey | E |  | $(\mathrm{s})$ |
| West Virginia | S |  | $(\mathrm{s})$ |
| Arizona | W |  | $(\mathrm{a}-2)$ |
| Oregon | W |  | $(\mathrm{a}-2)$ |
| Wyoming | W |  | $(\mathrm{a}-2)$ |


| Rank | State or other jurisdiction | Region | Secretary of State | Key |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | New Jersey | E | 137,165 |  |  |
| 2 | Virginia | S | 128,479 |  |  |
| 3 | Tennessee | S | 127,308 |  |  |
| 4 | Michigan | M | 124,900 |  |  |
| 5 | California | W | 123,750 |  |  |
| 6 | Illinois | M | 123,700 |  |  |
| 7 | New York | E | 120,800 |  |  |
| 8 | Massachusetts | E | 120,000 |  |  |
| 9 | Texas | S | 117,546 |  |  |
| 10 | Florida | S | 116,056 |  |  |
| 11 | Georgia | S | 112,776 |  |  |
| 12 | Wyoming | W | 110,000 |  |  |
| 13 | Delaware | E | 103,900 |  |  |
| 14 | Pennsylvania | E | 102,343 |  |  |
| 15 | North Carolina | S | 94,552 |  |  |
| 16 | South Carolina | S | 92,007 |  |  |
| 17 | Ohio | M | 90,725 |  |  |
| 18 | Missouri | S | 90,471 |  |  |
| 19 | [Hawaii | W |  | (a-1) | 90,041] |
| 20 | Oklahoma | S | 90,000 |  |  |
| 21 | Washington | W | 89,004 |  |  |
| 22 | Louisiana | S | 85,000 |  |  |
| 23 | Iowa | M | 82,940 |  |  |
| 24 | Kentucky | S | 82,521 |  |  |
| 25 | Idaho | W | 80,000 |  |  |
| 26 | Nevada | W | 80,000 |  |  |
| 27 | Rhode Island | E | 80,000 |  |  |
| 28 | Vermont | E | 75,317 |  |  |
| 29 | Mississippi | S | 75,000 |  |  |
| 30 | Kansas | M | 74,148 |  |  |
| 31 | Oregon | W | 72,000 |  |  |
| 32 | Arizona | W | 70,000 |  |  |
| 33 | Maryland | S | 70,000 |  |  |
| 34 | Colorado | W | 68,500 |  |  |
| 35 | North Dakota | M | 68,000 |  |  |
| 36 | Montana | W | 67,512 |  |  |
| 37 | Alabama | S | 66,722 |  |  |
| 38 | Minnesota | M | 66,169 |  |  |
| 39 | Indiana | M | 66,000 |  |  |
| 40 | New Hampshire | E | 65,540 |  |  |
| 41 | Nebraska | M | 65,000 |  |  |
| 42 | New Mexico | W | 65,000 |  |  |
| 43 | West Virginia | S | 65,000 |  |  |
| 44 | South Dakota | M | 64,812 |  |  |
| 45 | Wisconsin | M | 62,549 |  |  |
| 46 | Connecticut | E | 50,000 |  |  |
| 47 | Arkansas | S | 43,000 |  |  |


| RANK | 19 |
| :--- | :---: |
| AVERAGE | 87,526 |
| MEDIAN | 81,261 |


| Regional average | S | 91,027 |
| :--- | :---: | :---: |
| Regional average | E | 85,507 |
| Regional Average | W | 82,440 |
| Regional average | M | 80,813 |
| Regional Average <br> without California | W | 78,997 |

## JURISDICTIONS WITH FOOTNOTES

| Alaska | W |  | $(\mathrm{a}-1)$ |
| :--- | :---: | :--- | :--- |
| Hawaii | W |  | $(\mathrm{a}-\mathbf{1})$ |
| Utah | W |  | $(\mathrm{a}-1)$ |
| Maine | E |  | N.A. |


| Rank | State or other jurisdiction | Region | Attorney general |
| :---: | :---: | :---: | :---: |
| 1 | New York | E | 151,500 |
| 2 | California | W | 148,750 |
| 3 | New Jersey | E | 137,165 |
| 4 | Illinois | M | 132,963 |
| 5 | Wisconsin | M | 127,868 |
| 6 | Washington | W | 126,443 |
| 7 | Georgia | S | 125,871 |
| 8 | Alabama | S | 124,951 |
| 9 | Michigan | M | 124,900 |
| 10 | Massachusetts | E | 122,500 |
| 11 | Florida | S | 118,957 |
| 12 | Tennessee | S | 118,416 |
| 13 | Pennsylvania | E | 118,262 |
| 14 | Delaware | E | 114,400 |
| 15 | Virginia | S | 110,667 |
| 16 | Nevada | W | 110,000 |
| 17 | Iowa | M | 105,430 |
| 18 | North Carolina | S | 104,523 |
| 19 | Missouri | S | 104,332 |
| 20 | Maryland | S | 100,000 |
| 21 | Oklahoma | S | 94,349 |
| 22 | Ohio | M | 93,434 |
| 23 | Minnesota | M | 93,000 |
| 24 | Texas | S | 92,217 |
| 25 | South Carolina | S | 92,007 |
| 26 | Mississippi | S | 90,800 |
| 27 | Vermont | E | 90,272 |
| 28 | Arizona | W | 90,000 |
| 29 | Wyoming | W | 89,067 |
| 30 | Alaska | W | 88,548 |
| 31 | Idaho | W | 88,500 |
| 32 | Kentucky | S | 87,580 |
| 33 | New Hampshire | E | 85,753 |
| 34 | Hawaii | W | 85,302 |
| 35 | Kansas | M | 85,267 |
| 36 | Louisiana | S | 85,000 |
| 37 | Rhode Island | E | 85,000 |
| 38 | Utah | W | 84,600 |
| 39 | Connecticut | E | 81,562 |
| 40 | South Dakota | M | 80,995 |
| 41 | Colorado | W | 80,000 |
| 42 | Indiana | M | 79,400 |
| 43 | Maine | E | 78,062 |
| 44 | Oregon | W | 77,200 |
| 45 | Montana | W | 75,550 |
| 46 | West Virginia | S | 75,000 |
| 47 | New Mexico | W | 72,500 |
| 48 | North Dakota | M | 71,076 |
| 49 | Nebraska | M | 64,500 |
| 50 | Arkansas | S | 59,781 |


| RANK | 34 |
| :--- | :---: |
| AVERAGE | 91,404 |
| MEDIAN | 91,404 |


| Regional average | E | 106,448 |
| :--- | :---: | :---: |
| Regional average | S | 99,028 |
| Regional average | M | 96,258 |
| Regional Average | W | 93,574 |
| Regional Average <br> without California | W | 88,976 |


| Rank | State or other jurisdiction | Region | Adjutant general | Key |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | California | W | 146,785 |  |  |  |  |
| 2 | Hawaii | W | 143,879 |  |  |  |  |
| 3 | Connecticut | E | 140,272 |  |  |  |  |
| 4 | New Jersey | E | 137,165 |  |  |  |  |
| 5 | Louisiana | S | 129,130 |  |  |  |  |
| 6 | Colorado | W | 121,200 |  |  |  |  |
| 7 | New York | E | 120,800 |  | RANK |  | 2 |
| 8 | North Dakota | M | 117,936 |  | AVERAGE |  | 98,786 |
| 9 | Michigan | M | 112,717 |  | MEDIAN |  | 92,248 |
| 10 | Washington | W | 112,594 |  |  |  |  |
| 11 | Florida | S | 112,594 |  |  |  |  |
| 12 | Georgia | S | 112,594 |  |  |  |  |
| 13 | Oklahoma | S | 112,593 |  | Regional average | S | 95,436 |
| 14 | Minnesota | M | 108,400 |  | Regional average | M | 97,583 |
| 15 | Kentucky | S | 104,445 |  | Regional Average without California | W | 99,009 |
| 16 | Idaho | W | 102,440 |  | Regional average | E | 101,369 |
| 17 | Pennsylvania | E | 102,343 |  | Regional Average | W | 102,684 |


| Rank | State or other jurisdiction | Region | Administration | key |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Louisiana | S | 153,920 |  |  |
| 2 | South Carolina | S | 148,000 |  |  |
| 3 | Arizona | W | 129,224 |  |  |
| 4 | Virginia | S | 128,479 |  |  |
| 5 | Tennessee | S | 127,308 |  |  |
| 6 | California | W | 123,255 |  |  |
| 7 | Wisconsin | M | 122,000 |  |  |
| 8 | Colorado | W | 121,200 |  |  |
| 9 | Oregon | W | 120,876 |  |  |
| 10 | Illinois | M | 120,861 |  |  |
| 11 | Michigan | M | 120,000 |  |  |
| 12 | Massachusetts | E | 117,500 |  |  |
| 13 | Georgia | S | 116,093 |  |  |
| 14 | Arkansas | S | 115,960 |  |  |
| 15 | Pennsylvania | E | 115,000 |  |  |
| 16 | Florida | S | 113,877 |  |  |
| 17 | Missouri | S | 111,156 |  |  |
| 18 | Minnesota | M | 108,400 |  |  |
| 19 | Washington | W | 106,130 |  |  |
| 20 | Iowa | M | 105,772 |  |  |
| 21 | Rhode Island | E | 105,570 |  |  |
| 22 | Nevada | W | 103,301 |  |  |
| 23 | North Carolina | S | 102,119 |  |  |
| 24 | Maryland | S | 99,379 | (b) |  |
| 25 | Delaware | E | 96,900 |  |  |
| 26 | Kansas | M | 93,884 |  |  |
| 27 | Maine | E | 91,208 |  |  |
| 28 | Vermont | E | 90,210 |  |  |
| 29 | Indiana | M | 89,962 |  |  |
| 30 | South Dakota | M | 89,918 |  |  |
| 31 | Alaska | W | 88,548 |  |  |
| 32 | New Hampshire | E | 85,753 |  |  |
| 33 | [Hawaii | W |  | (a-9) | 85,302] |
| 34 | Mississippi | S | 85,000 |  |  |
| 35 | Kentucky | S | 84,580 |  |  |
| 36 | Wyoming | W | 84,067 |  |  |
| 37 | Connecticut | E | 84,000 |  |  |
| 38 | Idaho | W | 82,098 |  |  |
| 39 | Alabama | S | 81,600 | (b) |  |
| 40 | Texas | S | 81,120 |  |  |
| 41 | Nebraska | M | 78,663 |  |  |
| 42 | Utah | W | 76,000 | (b) |  |
| 43 | Oklahoma | S | 75,000 |  |  |
| 44 | West Virginia | S | 75,000 |  |  |
| 45 | Ohio | M | 73,715 | (b) |  |


| RANK | 33 |
| :--- | :---: |
| AVERAGE | 102,787 |
| MEDIAN | 102,710 |


| Regional average | S | 104,752 |
| :--- | :---: | :---: |
| Regional average | M | 100,318 |
| Regional Average | W | 99,012 |
| Regional Average <br> without California | W | 96,991 |
| Regional average | E | 78,614 |

## JURISDICTIONS WITH FOOTNOTES

| New Jersey | E |  | N.A. |
| :--- | :---: | :--- | :---: |
| New York | E |  | N.A. |
| North Dakota | M |  | N.A. |
| Hawaii | W |  | $(a-9)$ |
| Montana | W |  | $(a-4)$ |
| New Mexico | W |  | $(a-16)$ |


| Rank | State or other jurisdiction | Region | Agriculture | key |
| :---: | :---: | :---: | :---: | :---: |
| 1 | New Jersey | E | 137,165 |  |
| 2 | California | W | 131,412 |  |
| 3 | Colorado | W | 121,200 |  |
| 4 | New York | E | 120,800 |  |
| 5 | Michigan | M | 120,000 |  |
| 6 | Florida | S | 119,415 |  |
| 7 | Illinois | M | 113,114 |  |
| 8 | Connecticut | E | 110,913 |  |
| 9 | Georgia | S | 110,247 |  |
| 10 | Minnesota | M | 108,400 |  |
| 11 | Washington | W | 106,130 |  |
| 12 | North Carolina | S | 104,523 |  |
| 13 | Pennsylvania | E | 102,343 |  |
| 14 | Wisconsin | M | 100,800 |  |
| 15 | Arizona | W | 100,000 |  |
| 16 | Oregon | W | 99,396 |  |
| 17 | Maryland | S | 99,379 | (b) |
| 18 | Delaware | E | 96,900 |  |
| 19 | Missouri | S | 95,846 |  |
| 20 | Texas | S | 92,217 |  |
| 21 | South Carolina | S | 92,007 |  |
| 22 | Virginia | S | 90,327 |  |
| 23 | South Dakota | M | 89,918 |  |
| 24 | Tennessee | S | 89,688 |  |
| 25 | Massachusetts | E | 89,001 |  |
| 26 | Kansas | M | 88,640 |  |
| 27 | Iowa | M | 87,990 |  |
| 28 | Maine | E | 87,692 |  |
| 29 | Kentucky | S | 87,580 |  |
| 30 | Arkansas | S | 86,587 |  |
| 31 | Hawaii | W | 85,302 |  |
| 32 | Idaho | W | 85,072 |  |
| 33 | Louisiana | S | 85,000 |  |
| 34 | Nevada | W | 82,451 |  |
| 35 | Montana | W | 80,703 |  |
| 36 | Nebraska | M | 80,693 |  |
| 37 | Oklahoma | S | 80,000 |  |
| 38 | Mississippi | S | 75,000 |  |
| 39 | Vermont | E | 74,859 |  |
| 40 | Indiana | M | 74,431 |  |
| 41 | Wyoming | W | 73,568 |  |
| 42 | Alaska | W | 71,604 |  |
| 43 | New Mexico | W | 70,512 |  |
| 44 | West Virginia | S | 70,000 |  |
| 45 | Ohio | M | 66,851 | (b) |
| 46 | North Dakota | M | 66,509 |  |
| 47 | Alabama | S | 66,258 |  |
| 48 | Utah | W | 64,600 | (b) |
| 49 | New Hampshire | E | 64,036 |  |
| 50 | Rhode Island | E | 46,379 | (b) |


| RANK | 31 |
| :--- | :---: |
| AVERAGE | 90,869 |
| MEDIAN | 88,821 |


| Regional average | E | 93,009 |
| :--- | :---: | :---: |
| Regional average | M | 90,668 |
| Regional average | S | 90,292 |
| Regional Average | W | 90,150 |
| Regional Average <br> without California | W | 86,712 |


| Rank | State or other jurisdiction | Region | Budget | key |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Kentucky | S | 185,000 |  |
| 2 | New York | E | 161,949 |  |
| 3 | California | W | 131,412 |  |
| 4 | Connecticut | E | 130,118 |  |
| 5 | Georgia | S | 126,283 |  |
| 6 | Michigan | M | 125,000 |  |
| 7 | Pennsylvania | E | 122,500 |  |
| 8 | Colorado | W | 121,200 |  |
| 9 | Illinois | M | 120,500 |  |
| 10 | New Jersey | E | 120,000 |  |
| 11 | Florida | S | 119,982 |  |
| 12 | Virginia | S | 116,977 |  |
| 13 | Texas | S | 115,648 |  |
| 14 | Maryland | S | 115,456 | (b) |
| 15 | Delaware | E | 111,200 |  |
| 16 | Massachusetts | E | 110,496 |  |
| 17 | Oregon | W | 109,620 |  |
| 18 | South Carolina | S | 105,168 |  |
| 19 | Louisiana | S | 104,811 |  |
| 20 | Arizona | W | 100,000 |  |
| 21 | Alaska | W | 99,732 |  |
| 22 | North Dakota | M | 96,228 |  |
| 23 | Arkansas | S | 95,224 |  |
| 24 | Rhode Island | E | 95,188 | (b) |
| 25 | Indiana | M | 93,561 |  |
| 26 | Iowa | M | 93,376 |  |
| 27 | Nebraska | M | 91,693 |  |
| 28 | Wisconsin | M | 91,417 |  |
| 29 | Tennessee | S | 88,008 |  |
| 30 | New Hampshire | E | 85,753 |  |
| 31 | Hawaii | W | 85,302 |  |
| 32 | Kansas | M | 83,989 |  |
| 33 | Washington | W | 81,723 |  |
| 34 | Montana | W | 80,704 |  |
| 35 | Maine | E | 80,267 |  |
| 36 | Oklahoma | S | 80,000 |  |
| 37 | New Mexico | W | 76,877 |  |
| 38 | Utah | W | 76,000 | (b) |
| 39 | Alabama | S | 74,113 |  |
| 40 | Ohio | M | 73,715 | (b) |
| 41 | West Virginia | S | 72,396 |  |
| 42 | Wyoming | W | 71,294 |  |
| 43 | Mississippi | S | 58,876 |  |


| RANK | 31 |
| :--- | :---: |
| AVERAGE | 101,832 |
| MEDIAN | 96,228 |


| Regional average | E | 109,176 |
| :--- | :---: | :---: |
| Regional average | S | 106,526 |
| Regional average | M | 96,862 |
| Regional Average | W | 93,667 |
| Regional Average <br> without California | W | 90,490 |

## JURISDICTIONS WITH FOOTNOTES

| Missouri | S |  | N.A. |
| :--- | :---: | :---: | :---: |
| Nevada | W |  | $(a-5)$ |
| Idaho | W |  | $(a-15)$ |
| Minnesota | M |  | $(a-15)$ |
| North Carolina | S |  | $(\mathrm{a}-15)$ |
| South Dakota | M |  | $(\mathrm{a}-15)$ |
| Vermont | E |  | $(\mathrm{a}-15)$ |


| Rank | State or other <br> jurisdiction | Region | Finance | key |  |
| :---: | :--- | :---: | :---: | :---: | :---: |
| 1 | Connecticut | E | 178,001 |  |  |
| 2 | South Carolina | S | 148,000 |  |  |
| 3 | California | W | 131,412 |  |  |
| 4 | Washington | W | 131,246 |  |  |
| 5 | Tennessee | S | 127,308 |  |  |
| 6 | Pennsylvania | E | 122,500 |  |  |
| 7 | North Carolina | S | 121,435 |  |  |
| 8 | Arkansas | S | 115,960 |  |  |
| 9 | Maryland | S | 115,456 | (b) |  |
| 10 | Virginia | S | 112,653 |  |  |
|  |  |  |  |  |  |
| 11 | Delaware (h) | E | 111,200 |  |  |
| 12 | Minnesota | M | 108,400 |  |  |
| 13 | New Jersey | E | 106,742 |  |  |
| 14 | Kentucky | S | 104,445 |  |  |
| 15 | Arizona | W | 100,748 |  |  |
| 16 | Wisconsin | M | 98,000 |  |  |
| 17 | South Dakota | M | 96,445 |  |  |
| 18 | North Dakota | M | 96,228 |  |  |
| 19 | Missouri | S | 93,211 |  |  |
| 20 | Oklahoma | S | 90,000 |  |  |
| 21 | New Mexico | W | 86,447 |  |  |
| 22 | [Hawaii | W |  | (a-6) | $85,302]$ |
| 23 | Mississippi | S | 85,000 |  |  |
| 24 | Vermont | E | 81,723 |  |  |
| 25 | Idaho | W | 80,122 |  |  |
| 26 | Wyoming | W | 77,000 |  |  |
| 27 | Alaska | W | 76,536 |  |  |
| 28 | Alabama | S | 74,113 |  |  |
| 29 | Utah | W | 68,350 | (b) |  |


| RANK | 22 |
| :--- | :---: |
| AVERAGE | 104,953 |
| MEDIAN | 102,597 |


| Regional average | E | 114,314 |
| :--- | :---: | :---: |
| Regional average | S | 108,986 |
| Regional average | M | 99,948 |
| Regional average | W | 91,203 |
| Regional average <br> without California | W | 87,853 |

## JURISDICTIONS WITH FOOTNOTES

| Colorado | W |  | $(\mathrm{a}-9)$ |
| :--- | :---: | :--- | :---: |
| Florida | S |  | $(\mathrm{a}-9)$ |
| Georgia | S |  | $(\mathrm{a}-4)$ |
| Hawaii | W |  | $(\mathrm{a}-6)$ |
| Illinois | M |  | $(\mathrm{a}-6)$ |
| Indiana | M |  | $(\mathrm{a}-6)$ |
| Iowa | M |  | $(\mathrm{a}-9)$ |
| Kansas | M |  | --- |
| Louisiana | S |  | $(\mathrm{a}-5)$ |
| Maine | E |  | $(\mathrm{a}-5)$ |
| Massachusetts | E |  | $(\mathrm{a}-5)$ |
| Michigan | M |  | $(\mathrm{a}-6)$ |
| Montana | W |  | $(\mathrm{a}-6)$ |
| Nebraska | M |  | $(\mathrm{z})$ |
| Nevada | W |  | $(\mathrm{a}-9)$ |
| New Hampshire | E |  | $(\mathrm{a}-5)$ |
| New York | E |  | $(\mathrm{a}-9)$ |
| Ohio | M |  | $(\mathrm{a}-6)$ |
| Oregon | W |  | $(\mathrm{a}-4)$ |
| Rhode Island | E |  | $(\mathrm{a}-6)$ |
| Texas | S |  | $(\mathrm{a}-9)$ |
| West Virginia | S |  | $(\mathrm{a}-5)$ |


| Rank | State or other jurisdiction | Region | Commerce | key |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Mississippi | S | 152,700 |  |
| 2 | Georgia | S | 141,755 |  |
| 3 | New Jersey | E | 137,165 |  |
| 4 | Wyoming | W | 130,000 |  |
| 5 | Virginia | S | 128,479 |  |
| 6 | Colorado | W | 121,200 |  |
| 7 | Illinois | M | 120,861 |  |
| 8 | New York | E | 120,800 |  |
| 9 | Michigan | M | 120,000 |  |
| 10 | Maryland | S | 115,456 | (b) |
| 11 | North Dakota | M | 115,008 |  |
| 12 | Arizona | W | 115,000 |  |
| 13 | Texas | S | 112,352 |  |
| 14 | Oregon | W | 109,620 |  |
| 15 | Minnesota | M | 108,400 |  |
| 16 | Kansas | M | 108,246 |  |
| 17 | Pennsylvania | E | 108,028 |  |
| 18 | Washington | W | 106,130 |  |
| 19 | Oklahoma | S | 105,660 |  |
| 20 | Nevada | W | 103,301 |  |
| 21 | Wisconsin | M | 101,899 |  |
| 22 | Alabama | S | 100,000 |  |
| 23 | North Carolina | S | 92,378 |  |
| 24 | Idaho | W | 88,858 |  |
| 25 | Alaska | W | 88,548 |  |
| 26 | New Hampshire | E | 85,753 |  |
| 27 | Hawaii | W | 85,302 |  |
| 28 | South Dakota | M | 84,760 |  |
| 29 | Vermont | E | 82,160 |  |
| 30 | Indiana | M | 79,950 |  |
| 31 | Ohio | M | 73,715 | (b) |
| 32 | Iowa | M | 71,768 |  |
| 33 | Montana | W | 70,420 |  |
| 34 | West Virginia | S | 70,000 |  |
| 35 | Utah | W | 64,600 | (b) |


| RANK | 27 |
| :--- | :---: |
| AVERAGE | 103,436 |
| MEDIAN | 106,130 |


| Regional average | M | 97,074 |
| :--- | :---: | :---: |
| Regional average | W | 97,452 |
| Regional average <br> without California | W | 97,452 |
| Regional average | E | 100,296 |
| Regional average | S | 113,641 |

## JURISDICTIONS WITH FOOTNOTES

| Tennessee | S |  | $(\mathrm{a}-11)$ |
| :--- | :---: | :--- | :---: |
| Arkansas | S |  | $(\mathrm{a}-11)$ |
| Kentucky | S |  | $(\mathrm{a}-11)$ |
| Louisiana | S |  | $(\mathrm{a}-11)$ |
| Maine | E |  | $(\mathrm{a}-11)$ |
| Massachusetts | E |  | $(\mathrm{a}-11)$ |
| Missouri | S |  | $(\mathrm{a}-11)$ |
| Nebraska | M |  | $(\mathrm{a}-11)$ |
| New Mexico | W |  | $(\mathrm{a}-11)$ |
| Rhode Island | E |  | $(\mathrm{a}-11)$ |
| Delaware | E |  | $(\mathrm{a}-2)$ |
| South Carolina | S |  | $(\mathrm{c})$ |
| Connecticut | E |  | --- |
| Florida | S |  | --- |
| California | W |  | N.A. |


| Rank | State or other jurisdiction | Region | Comptroller | key |
| :---: | :---: | :---: | :---: | :---: |
| 1 | New York | E | 151,500 |  |
| 2 | California | W | 140,000 |  |
| 3 | North Carolina | S | 130,078 |  |
| 4 | Tennessee | S | 127,308 |  |
| 5 | Pennsylvania | E | 123,032 |  |
| 6 | Florida | S | 118,957 |  |
| 7 | Massachusetts | E | 116,016 |  |
| 8 | Colorado | W | 115,776 |  |
| 9 | Alabama | S | 115,458 |  |
| 10 | Illinois | M | 115,235 |  |
| 11 | Iowa | M | 110,739 |  |
| 12 | Georgia | S | 110,234 |  |
| 13 | Virginia | S | 104,891 |  |
| 14 | Michigan | M | 100,246 |  |
| 15 | Maryland | S | 100,000 |  |
| 16 | North Dakota | M | 96,228 |  |
| 17 | Wisconsin | M | 96,025 |  |
| 18 | Oregon | W | 94,692 |  |
| 19 | Texas | S | 92,217 |  |
| 20 | South Carolina | S | 92,007 |  |
| 21 | Delaware | E | 90,100 |  |
| 22 | Kentucky | S | 87,664 |  |
| 23 | Nebraska | M | 86,351 |  |
| 24 | Hawaii | W | 85,302 |  |
| 25 | Alaska | W | 85,296 |  |
| 26 | Missouri | S | 85,164 |  |
| 27 | Mississippi | S | 85,000 |  |
| 28 | Rhode Island | E | 81,404 | (b) |
| 29 | Montana | W | 80,704 |  |
| 30 | Maine | E | 80,267 |  |
| 31 | Idaho | W | 80,000 |  |
| 32 | Nevada | W | 80,000 |  |
| 33 | Kansas | M | 77,254 |  |
| 34 | Oklahoma | S | 77,000 |  |
| 35 | Wyoming | W | 77,000 |  |
| 36 | Connecticut | E | 70,687 |  |
| 37 | West Virginia | S | 70,000 |  |
| 38 | New Hampshire | E | 67,473 |  |
| 39 | Arizona | W | 53,179 |  |


| RANK | 24 |
| :--- | :---: |
| AVERAGE | 96,166 |
| MEDIAN | 92,007 |


| Regional average | S | 104,116 |
| :--- | :---: | :---: |
| Regional average | E | 98,220 |
| Regional average | M | 92,248 |
| Regional average | W | 86,365 |
| Regional average <br> without California | W | 81,895 |

## JURISDICTIONS WITH FOOTNOTES

| New Jersey | E |  | $(\mathrm{a}-6)$ |
| :--- | :---: | :---: | :---: |
| Louisiana | S |  | $(\mathrm{a}-5)$ |
| New Mexico | W |  | $(\mathrm{a}-4)$ |
| Ohio | M |  | $(\mathrm{a}-4)$ |
| Washington | W |  | $(\mathrm{a}-4)$ |
| Indiana | M |  | $(\mathrm{a}-23)$ |
| South Dakota | M |  | $(\mathrm{a}-23)$ |
| Arkansas | S |  | $(\mathrm{a}-15)$ |
| Minnesota | M |  | $(\mathrm{a}-15)$ |
| Utah | W |  | $(\mathrm{a}-15)$ |
| Vermont | E |  | $(\mathrm{a}-15)$ |


| Rank | State or other jurisdiction | Region | Corrections | key |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Texas | S | 150,000 |  |
| 2 | Connecticut | E | 140,272 |  |
| 3 | New Jersey | E | 137,165 |  |
| 4 | New York | E | 136,000 |  |
| 5 | California | W | 131,412 |  |
| 6 | Arizona | W | 129,500 |  |
| 7 | South Carolina | S | 128,598 |  |
| 8 | Illinois | M | 127,576 |  |
| 9 | Michigan | M | 125,000 |  |
| 10 | Virginia | S | 123,879 |  |
| 11 | Colorado | W | 121,200 |  |
| 12 | Georgia | S | 119,576 |  |
| 13 | Massachusetts | E | 116,016 |  |
| 14 | Oregon | W | 115,101 |  |
| 15 | Rhode Island | E | 113,793 |  |
| 16 | Pennsylvania | E | 113,714 |  |
| 17 | Delaware | E | 111,200 |  |
| 18 | Arkansas | S | 110,897 |  |
| 19 | Florida | S | 110,639 |  |
| 20 | Oklahoma | S | 110,000 |  |
| 21 | Minnesota | M | 108,400 |  |
| 22 | Wisconsin | M | 107,664 |  |
| 23 | Washington | W | 106,130 |  |
| 24 | Iowa | M | 105,772 |  |
| 25 | Nevada | W | 103,301 |  |
| 26 | North Carolina | S | 102,119 |  |
| 27 | Kansas | M | 96,385 |  |
| 28 | Indiana | M | 96,193 |  |
| 29 | Missouri | S | 95,844 |  |
| 30 | Maine | E | 91,208 |  |
| 31 | Nebraska | M | 91,166 |  |
| 32 | Vermont | E | 89,694 |  |
| 33 | Tennessee | S | 89,688 |  |
| 34 | Alaska | W | 88,548 |  |
| 35 | Louisiana | S | 86,520 |  |
| 36 | New Mexico | W | 86,447 |  |
| 37 | Maryland | S | 85,594 | (b) |
| 38 | Hawaii | W | 85,302 |  |
| 39 | Kentucky | S | 85,000 |  |
| 40 | Mississippi | S | 85,000 |  |
| 41 | Alabama | S | 83,699 |  |
| 42 | New Hampshire | E | 83,477 |  |
| 43 | South Dakota | M | 81,619 |  |
| 44 | Wyoming | W | 81,567 |  |
| 45 | Montana | W | 77,600 |  |
| 46 | Utah | W | 76,000 | (b) |
| 47 | West Virginia | S | 75,000 |  |
| 48 | Ohio | M | 73,715 | (b) |
| 49 | North Dakota | M | 72,720 |  |


| RANK | 38 |
| :--- | :---: |
| AVERAGE | 103,325 |
| MEDIAN | 103,301 |


| Regional average | S | 119,809 |
| :--- | :---: | :---: |
| Regional average | E | 113,254 |
| Regional average | W | 100,176 |
| Regional average | M | 98,746 |
| Regional average <br> without California | W | 97,336 |

## JURISDICTIONS WITH FOOTNOTES

Idaho W —|

| Rank | State or other <br> jurisdiction | Region | Economic <br> development | key |
| :---: | :--- | :---: | :---: | :---: |
| 1 | Kentucky | S | 162,750 |  |
| 2 | Mississippi | S | 152,700 |  |
| 3 | Wyoming | W | 130,000 |  |
| 4 | Connecticut | E | 123,961 |  |
| 5 | Colorado | W | 121,200 |  |
| 6 | New York | E | 120,800 |  |
| 7 | Virginia | S | 116,113 |  |
| 8 | Massachusetts | E | 116,016 |  |
|  |  |  |  |  |
| 9 | Maryland | S | 115,456 | (b) |
| 10 | Louisiana | S | 114,400 |  |
| 11 | Alabama | S | 110,000 | (b) |
| 12 | Oregon | W | 109,620 |  |
| 13 | Minnesota | M | 108,400 |  |
| 14 | Iowa | M | 108,125 |  |
| 15 | Pennsylvania | E | 108,028 |  |
| 16 | Washington | W | 106,130 |  |
| 17 | Delaware | E | 103,900 |  |
| 18 | Arkansas | S | 103,761 |  |
| 19 | New Jersey | E | 99,800 |  |
| 20 | Missouri | S | 95,832 |  |
| 21 | Tennessee | S | 95,448 |  |
| 22 | Montana | W | 95,000 |  |
| 23 | Nevada | W | 92,243 |  |
| 24 | Maine | E | 91,208 |  |
| 25 | New Mexico | W | 86,466 |  |
| 26 | North Carolina | S | 86,285 |  |
| 27 | Utah | W | 85,425 |  |
| 28 | Hawaii | W | $\mathbf{8 5 , 3 0 2}$ |  |
| 29 | Alaska | W | 85,296 |  |
| 30 | Nebraska | M | 83,210 |  |
| 31 | South Dakota | M | 77,250 |  |
| 32 | Ohio | M | 73,715 | (b) |
| 33 | Wisconsin | M | 73,441 |  |
| 34 | Indiana | M | 73,125 |  |
| 35 | Vermont | E | 69,867 |  |
| 36 | New Hampshire | E | 64,036 |  |
| 37 | Idaho | 63,918 |  |  |
| 38 | Rhode Island | E | 57,635 | (b) |


| RANK | 28 |
| :--- | :---: |
| AVERAGE | 99,102 |
| MEDIAN | 97,816 |


| Regional average | S | 119,809 |
| :--- | :---: | :---: |
| Regional average | W | 97,967 |
| Regional average <br> without California | W | 97,967 |
| Regional average | E | 95,525 |
| Regional average | M | 74,808 |

JURISDICTIONS WITH FOOTNOTES

| California | W |  | N.A. |
| :--- | :---: | :--- | :---: |
| Michigan | M |  | N.A. |
| Oklahoma | S |  | N.A. |
| Kansas | M |  | (o) |
| West Virginia | S |  | $(\mathrm{a}-8)$ |
| South Carolina | S |  | $(\mathrm{a}-7)(\mathrm{c})$ |
| Arizona | W |  | $(\mathrm{a}-7)$ |
| Georgia | S |  | $(\mathrm{a}-7)$ |
| Illinois | M |  | $(\mathrm{a}-7)$ |
| North Dakota | M |  | $(\mathrm{a}-7)$ |
| Texas | S |  | $(\mathrm{a}-7)$ |
| Florida | S |  | $(\mathrm{a}-28)$ |


| Rank | State or other <br> jurisdiction | Region | General <br> services | key |  |
| :---: | :--- | :---: | :---: | :---: | :---: |
| 1 | Connecticut | E | 140,272 |  |  |
| 2 | New York | E | 136,000 |  |  |
| 3 | California | W | 123,255 |  |  |
| 4 | Colorado | W | 121,200 |  |  |
| 5 | Virginia | S | 116,003 |  |  |
| 6 | Florida | S | 113,877 |  |  |
| 7 | Pennsylvania | E | 108,028 |  |  |
| 8 | Wisconsin | M | 105,836 |  |  |
| 9 | Rhode Island | E | 105,570 |  |  |
|  |  |  |  |  |  |
| 10 | South Carolina | S | 102,944 |  |  |
| 11 | Arkansas | S | 102,863 |  |  |
| 12 | Michigan | M | 100,767 |  |  |
| 13 | Arizona | W | 97,690 |  |  |
| 14 | North Dakota | M | 96,228 |  |  |
| 15 | Texas | S | 95,000 |  |  |
| 16 | Tennessee | S | 89,688 |  |  |
| 17 | Georgia | S | 88,864 |  |  |
| 18 | New Mexico | W | 86,447 |  |  |
| 19 | New Hampshire | E | 85,753 |  |  |
| 20 | Vermont | E | 81,682 |  |  |
| 21 | Maine | E | 80,267 |  |  |
| 22 | Missouri | S | 80,196 |  |  |
| 23 | [Hawaii | W |  | (a-25) | $72,886]$ |
| 24 | Alabama | S | 72,101 |  |  |
| 25 | Utah | W | 64,750 | (b) |  |
| 26 | West Virginia | S | 59,756 |  |  |
| 27 | Nebraska | M | 59,000 |  |  |
| 28 | Montana | W | 58,275 |  |  |
| 29 | Ohio | M | 54,974 | (b) |  |
|  |  |  |  |  |  |


| RANK | 23 |
| :--- | :---: |
| AVERAGE | 93,832 |
| MEDIAN | 95,614 |


| Regional average | S | 130,592 |
| :--- | :---: | :---: |
| Regional average | E | 105,775 |
| Regional average | W | 93,257 |
| Regional average | M | 93,237 |
| Regional average <br> without California | W | 89,924 |

JURISDICTIONS WITH FOOTNOTES

| Alaska | W |  | N.A. |
| :---: | :---: | :---: | :---: |
| Idaho | W |  | N.A. |
| Mississippi | S |  | N.A. |
| Nevada | W |  | N.A. |
| New Jersey | E |  | N.A. |
| Delaware (h) | E |  | (a-5) |
| Illinois | M |  | (a-5) |
| Indiana | M |  | (a-5) |
| Iowa | M |  | (a-5) |
| Kansas | M |  | (a-5) |
| Kentucky | S |  | (a-5) |
| Louisiana | S |  | (a-5) |
| Maryland | S |  | (a-5) |
| Massachusetts | E |  | (a-5) |
| Minnesota | M |  | (a-5) |
| North Carolina | S |  | (a-5) |
| Oklahoma | S |  | (a-5) |
| Oregon | W |  | (a-5) |
| South Dakota | M |  | (a-5) |
| Washington | W |  | (a-5) |
| Wyoming | W |  | (a-5) |


| Rank | State or other jurisdiction | Region | Health | key |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Alabama | S | 177,076 |  |
| 2 | Arkansas | S | 165,287 |  |
| 3 | Georgia | S | 160,490 |  |
| 4 | Mississippi | S | 157,000 |  |
| 5 | Florida | S | 152,000 |  |
| 6 | Virginia | S | 147,778 |  |
| 7 | Connecticut | E | 140,272 |  |
| 8 | Delaware (h) | E | 138,000 |  |
| 9 | New Jersey | E | 137,165 |  |
| 10 | New York | E | 136,000 |  |
| 11 | Tennessee | S | 132,444 |  |
| 12 | Oregon | W | 129,942 |  |
| 13 | Illinois | M | 127,576 |  |
| 14 | Kansas | M | 126,875 |  |
| 15 | Rhode Island | E | 126,292 |  |
| 16 | Iowa | M | 126,141 |  |
| 17 | North Carolina | S | 125,966 |  |
| 18 | Arizona | W | 125,000 |  |
| 19 | Michigan | M | 125,000 |  |
| 20 | California | W | 123,255 |  |
| 21 | Missouri | S | 122,436 |  |
| 22 | Colorado | W | 121,200 |  |
| 23 | South Carolina | S | 116,199 |  |
| 24 | Massachusetts | E | 116,016 |  |
| 25 | Maryland | S | 115,456 | (b) |
| 26 | Pennsylvania | E | 113,714 |  |
| 27 | Texas | S | 112,352 |  |
| 28 | Washington | W | 112,216 |  |
| 29 | Indiana | M | 111,286 |  |
| 30 | Oklahoma | S | 110,000 |  |
| 31 | Minnesota | M | 108,400 |  |
| 32 | Louisiana | S | 103,416 |  |
| 33 | Wisconsin | M | 101,778 |  |
| 34 | Kentucky | S | 101,568 | (b) |
| 35 | Vermont | E | 99,091 |  |
| 36 | Idaho | W | 99,029 |  |
| 37 | Maine | E | 91,208 |  |
| 38 | West Virginia | S | 90,000 |  |
| 39 | South Dakota | M | 89,918 |  |
| 40 | New Mexico | W | 86,447 |  |
| 41 | Hawaii | W | 85,302 |  |
| 42 | Alaska | W | 85,296 |  |
| 43 | Nevada | W | 85,053 |  |
| 44 | North Dakota | M | 83,820 |  |
| 45 | Nebraska | M | 83,640 |  |
| 46 | Utah | W | 82,800 | (b) |
| 47 | Montana | W | 80,704 |  |
| 48 | Wyoming | W | 79,567 |  |
| 49 | New Hampshire | E | 76,603 |  |
| 50 | Ohio | M | 73,715 | (b) |


| RANK | 41 |
| :--- | :---: |
| AVERAGE | 114,356 |
| MEDIAN | 114,585 |


| Regional average | S | 126,527 |
| :--- | :---: | :---: |
| Regional average | E | 119,474 |
| Regional average | M | 105,286 |
| Regional average | W | 99,678 |
| Regional average <br> without California | W | 97,713 |


| Rank | State or other jurisdiction | Region | Labor | key |
| :---: | :---: | :---: | :---: | :---: |
| 1 | New Jersey | E | 137,165 |  |
| 2 | California | W | 131,412 |  |
| 3 | New York | E | 127,000 |  |
| 4 | Connecticut | E | 123,961 |  |
| 5 | Colorado | W | 121,200 |  |
| 6 | Texas | S | 115,000 |  |
| 7 | Pennsylvania | E | 113,714 |  |
| 8 | Florida | S | 111,718 |  |
| 9 | Georgia | S | 110,260 |  |
| 10 | Washington | W | 110,015 |  |
| 11 | Arizona | W | 109,615 |  |
| 12 | Minnesota | M | 108,400 |  |
| 13 | Massachusetts | E | 108,000 |  |
| 14 | Wisconsin | M | 107,146 |  |
| 15 | Tennessee | S | 106,104 |  |
| 16 | Virginia | S | 105,748 |  |
| 17 | Illinois | M | 105,366 |  |
| 18 | North Carolina | S | 104,523 |  |
| 19 | Kentucky | S | 104,445 |  |
| 20 | South Carolina | S | 104,423 |  |
| 21 | Nevada | W | 103,301 |  |
| 22 | Louisiana | S | 102,752 |  |
| 23 | Ohio | M | 101,442 |  |
| 24 | Maryland | S | 99,379 | (b) |
| 25 | Rhode Island | E | 96,980 |  |
| 26 | Arkansas | S | 95,442 |  |
| 27 | Delaware (h) | E | 93,600 |  |
| 28 | Missouri | S | 92,952 |  |
| 29 | Maine | E | 91,208 |  |
| 30 | Kansas | M | 90,725 |  |
| 31 | Iowa | M | 89,958 |  |
| 32 | Alaska | W | 88,548 |  |
| 33 | Indiana | M | 88,505 |  |
| 34 | New Mexico | W | 86,447 |  |
| 35 | Idaho | W | 86,278 |  |
| 36 | Hawaii | W | 85,302 |  |
| 37 | Montana | W | 80,704 |  |
| 38 | South Dakota | M | 79,602 |  |
| 39 | Alabama | S | 74,113 |  |
| 40 | Nebraska | M | 72,521 |  |
| 41 | Oregon | W | 72,000 |  |
| 42 | Vermont | E | 70,533 |  |
| 43 | Oklahoma | S | 69,000 |  |
| 44 | Wyoming | W | 64,637 |  |
| 45 | Utah | W | 64,600 | (b) |
| 46 | New Hampshire | E | 64,036 |  |
| 47 | North Dakota | M | 60,600 |  |
| 48 | West Virginia | S | 60,000 |  |


| RANK | 36 |
| :--- | :---: |
| AVERAGE | 95,633 |
| MEDIAN | 98,180 |


| Regional average | E | 102,620 |
| :--- | :---: | :---: |
| Regional average | S | 97,057 |
| Regional average | M | 93,099 |
| Regional average | W | 92,620 |
| Regional average <br> without California | W | 89,387 |

## JURISDICTIONS WITH FOOTNOTES

| Mississippi | S |  | --- |
| :--- | :---: | :---: | :---: |
| Michigan | M |  | $(\mathrm{a}-7)$ |


| Rank | State or other jurisdiction | Region | Natural resources | key |
| :---: | :---: | :---: | :---: | :---: |
| 1 | California | W | 131,412 |  |
| 2 | Virginia | S | 128,479 |  |
| 3 | Colorado | W | 121,200 |  |
| 4 | Michigan | M | 120,000 |  |
| 5 | Connecticut | E | 115,673 |  |
| 6 | South Carolina | S | 114,197 |  |
| 7 | Illinois | M | 113,114 |  |
| 8 | Georgia | S | 111,753 |  |
| 9 | New Jersey | E | 110,000 |  |
| 10 | Texas | S | 109,200 |  |
| 11 | Minnesota | M | 108,400 |  |
| 12 | Pennsylvania | E | 108,028 |  |
| 13 | Wisconsin | M | 108,000 |  |
| 14 | Maryland | S | 107,106 | (b) |
| 15 | Arizona | W | 107,000 |  |
| 16 | Iowa | M | 105,781 |  |
| 17 | Nebraska | M | 105,398 |  |
| 18 | Rhode Island | E | 103,789 |  |
| 19 | Nevada | W | 103,301 |  |
| 20 | North Carolina | S | 102,119 |  |
| 21 | Washington | W | 99,462 |  |
| 22 | Massachusetts | E | 99,396 |  |
| 23 | Louisiana | S | 96,063 |  |
| 24 | Missouri | S | 95,808 |  |
| 25 | Kansas | M | 92,225 |  |
| 26 | Maine | E | 91,208 |  |
| 27 | Indiana | M | 90,090 |  |
| 28 | South Dakota | M | 89,918 |  |
| 29 | Tennessee | S | 89,688 |  |
| 30 | Kentucky | S | 88,648 |  |
| 31 | Alaska | W | 88,548 |  |
| 32 | New Mexico | W | 86,447 |  |
| 33 | Oregon | W | 85,944 |  |
| 34 | New Hampshire | E | 85,753 |  |
| 35 | Hawaii | W | 85,302 |  |
| 36 | Vermont | E | 76,877 |  |
| 37 | Utah | W | 76,000 | (b) |
| 38 | Alabama | S | 74,113 |  |
| 39 | Ohio | M | 73,715 | (b) |
| 40 | Wyoming | W | 71,567 |  |
| 41 | Montana | W | 70,420 |  |
| 42 | West Virginia | S | 70,000 |  |
| 43 | North Dakota | M | 66,840 |  |
| 44 | Arkansas | S | 52,399 | (b) |


| RANK | 35 |
| :--- | :---: |
| AVERAGE | 96,145 |
| MEDIAN | 97,730 |


| Regional average | E | 102,696 |
| :--- | :---: | :---: |
| Regional average | M | 97,575 |
| Regional average | S | 94,461 |
| Regional average | W | 93,884 |
| Regional average <br> without California | W | 90,472 |

## JURISDICTIONS WITH FOOTNOTES

| Delaware (h) | E |  | N.A. |
| :--- | :---: | :--- | :---: |
| Idaho | W |  | $\ldots$ |
| Oklahoma | S |  | (a-28) |
| Florida | S |  | $(\mathrm{a}-14)$ |
| Mississippi | S |  | (a-14) |
| New York | E |  | $(\mathrm{a}-14)$ |


| Rank | State or other jurisdiction | Region | Personnel | key |
| :---: | :---: | :---: | :---: | :---: |
| 1 | New Jersey | E | 137,165 |  |
| 2 | Alabama | S | 133,494 |  |
| 3 | Michigan | M | 127,508 |  |
| 4 | Connecticut | E | 123,961 |  |
| 5 | California | W | 123,255 |  |
| 6 | Colorado | W | 121,200 |  |
| 7 | New York | E | 120,800 |  |
| 8 | Pennsylvania | E | 119,042 |  |
| 9 | Georgia | S | 116,119 |  |
| 10 | Massachusetts | E | 116,016 |  |
| 11 | Virginia | S | 116,003 |  |
| 12 | South Carolina | S | 112,041 |  |
| 13 | Minnesota | M | 108,400 |  |
| 14 | Iowa | M | 105,772 |  |
| 15 | Kentucky | S | 104,445 |  |
| 16 | Delaware (h) | E | 103,900 |  |
| 17 | North Carolina | S | 102,119 |  |
| 18 | Washington | W | 100,589 |  |
| 19 | Oregon | W | 99,396 |  |
| 20 | Texas | S | 93,929 |  |
| 21 | Alaska | W | 91,824 |  |
| 22 | Wisconsin | M | 90,000 |  |
| 23 | Tennessee | S | 89,688 |  |
| 24 | Arizona | W | 88,500 |  |
| 25 | Nevada | W | 86,776 |  |
| 26 | Maryland | S | 85,594 | (b) |
| 27 | Hawaii | W | 85,302 |  |
| 28 | Missouri | S | 85,164 |  |
| 29 | Florida | S | 85,000 |  |
| 30 | Indiana | M | 84,142 |  |
| 31 | New Mexico | W | 83,000 |  |
| 32 | South Dakota | M | 82,451 |  |
| 33 | Idaho | W | 82,098 |  |
| 34 | Arkansas | S | 81,714 |  |
| 35 | Vermont | E | 81,682 |  |
| 36 | Rhode Island | E | 81,404 | (b) |
| 37 | Maine | E | 80,267 |  |
| 38 | Nebraska | M | 77,267 |  |
| 39 | New Hampshire | E | 76,603 |  |
| 40 | Utah | W | 76,000 | (b) |
| 41 | Mississippi | S | 75,000 |  |
| 42 | Ohio | M | 73,715 | (b) |
| 43 | Wyoming | W | 72,477 |  |
| 44 | Kansas | M | 68,074 |  |
| 45 | Oklahoma | S | 65,661 |  |
| 46 | Montana | W | 64,154 |  |
| 47 | Louisiana | S | 60,925 | (b) |
| 48 | North Dakota | M | 59,712 |  |
| 49 | West Virginia | S | 55,000 |  |


| RANK | 27 |
| :--- | :---: |
| AVERAGE | 92,946 |
| MEDIAN | 86,776 |


| Regional average | E | 104,084 |
| :--- | :---: | :---: |
| Regional average | S | 91,369 |
| Regional average | M | 90,724 |
| Regional average | W | 90,352 |
| Regional average <br> without California | W | 87,610 |

## JURISDICTIONS WITH FOOTNOTES

| Rank | State or other jurisdiction | Region | Revenue | key |
| :---: | :---: | :---: | :---: | :---: |
| 1 | New York | E | 127,000 |  |
| 2 | Connecticut | E | 123,962 |  |
| 3 | South Carolina | S | 123,874 |  |
| 4 | California | W | 123,255 |  |
| 5 | Colorado | W | 121,200 |  |
| 6 | Illinois | M | 120,861 |  |
| 7 | Virginia | S | 118,718 |  |
| 8 | Arizona | W | 118,000 |  |
| 9 | Georgia | S | 116,093 |  |
| 10 | Massachusetts | E | 116,016 |  |
| 11 | Florida | S | 114,800 |  |
| 12 | Washington | W | 112,216 |  |
| 13 | Oregon | W | 109,620 |  |
| 14 | Minnesota | M | 108,400 |  |
| 15 | Pennsylvania | E | 108,028 |  |
| 16 | Delaware (h) | E | 104,800 |  |
| 17 | Kentucky | S | 104,445 |  |
| 18 | Nevada | W | 103,301 |  |
| 19 | New Jersey | E | 103,000 |  |
| 20 | North Carolina | S | 102,119 |  |
| 21 | Missouri | S | 102,024 |  |
| 22 | Michigan | M | 100,803 |  |
| 23 | Wisconsin | M | 100,291 |  |
| 24 | Louisiana | S | 96,200 |  |
| 25 | Kansas | M | 95,854 |  |
| 26 | Rhode Island | E | 95,188 | (b) |
| 27 | Mississippi | S | 91,000 |  |
| 28 | Alabama | S | 90,186 | (b) |
| 29 | Tennessee | S | 89,688 |  |
| 30 | Alaska | W | 88,548 |  |
| 31 | Indiana | M | 88,120 |  |
| 32 | Arkansas | S | 87,588 |  |
| 33 | New Mexico | W | 86,447 |  |
| 34 | Maine | E | 85,758 |  |
| 35 | New Hampshire | E | 85,753 |  |
| 36 | Hawaii | W | 85,302 |  |
| 37 | Oklahoma | S | 85,000 |  |
| 38 | Nebraska | M | 83,636 |  |
| 39 | Vermont | E | 81,723 |  |
| 40 | Montana | W | 80,704 |  |
| 41 | South Dakota | M | 79,602 |  |
| 42 | Wyoming | W | 79,567 |  |
| 43 | Maryland | S | 79,458 | (b) |
| 44 | West Virginia | S | 75,000 |  |
| 45 | Ohio | M | 73,715 | (b) |
| 46 | Idaho | W | 70,304 |  |
| 47 | Utah | W | 69,900 | (b) |
| 48 | North Dakota | M | 68,277 |  |


| RANK | 36 |
| :--- | :---: |
| AVERAGE | 97,403 |
| MEDIAN | 96,027 |


| Regional average | E | 103,123 |
| :--- | :---: | :---: |
| Regional average | S | 98,026 |
| Regional average | W | 96,028 |
| Regional average <br> without California | W | 93,759 |
| Regional average | M | 93,663 |

## JURISDICTIONS WITH FOOTNOTES

| Iowa | M |  | $(a-9)$ |
| :--- | :---: | :--- | :--- |
| Texas | S |  | $(a-9)$ |


| Rank | State or other jurisdiction | Region | Social services | key |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Georgia | S | 148,235 |  |
| 2 | New Jersey | E | 137,165 |  |
| 3 | New York | E | 136,000 |  |
| 4 | Alabama | S | 135,252 |  |
| 5 | Washington | W | 131,246 |  |
| 6 | Illinois | M | 127,576 |  |
| 7 | Michigan | M | 125,000 |  |
| 8 | Oklahoma | S | 125,000 |  |
| 9 | California | W | 123,255 |  |
| 10 | Oregon | W | 120,876 |  |
| 11 | Arkansas | S | 120,107 |  |
| 12 | South Carolina | S | 116,199 |  |
| 13 | Rhode Island | E | 113,901 |  |
| 14 | Minnesota | M | 108,400 |  |
| 15 | Maryland | S | 107,106 | (b) |
| 16 | Ohio | M | 106,683 |  |
| 17 | Wisconsin | M | 106,400 |  |
| 18 | Pennsylvania | E | 104,763 |  |
| 19 | Massachusetts | E | 104,485 |  |
| 20 | North Dakota | M | 104,472 |  |
| 21 | Nevada | W | 103,742 |  |
| 22 | Kentucky | S | 100,379 |  |
| 23 | Arizona | W | 99,960 |  |
| 24 | North Carolina | S | 99,428 |  |
| 25 | Nebraska | M | 99,111 |  |
| 26 | Texas | S | 95,500 |  |
| 27 | Missouri | S | 95,086 |  |
| 28 | Virginia | S | 94,778 |  |
| 29 | Kansas | M | 92,073 |  |
| 30 | Vermont | E | 91,645 |  |
| 31 | Maine | E | 91,208 |  |
| 32 | Tennessee | S | 89,688 |  |
| 33 | South Dakota | M | 89,585 |  |
| 34 | Alaska | W | 88,548 |  |
| 35 | New Hampshire | E | 85,753 |  |
| 36 | Iowa | M | 85,571 |  |
| 37 | Hawaii | W | 85,302 |  |
| 38 | New Mexico | W | 83,502 |  |
| 39 | Utah | W | 82,800 | (b) |
| 40 | Indiana | M | 82,000 |  |
| 41 | Montana | W | 80,704 |  |
| 42 | Wyoming | W | 79,567 |  |
| 43 | Louisiana | S | 77,875 |  |
| 44 | West Virginia | S | 70,644 |  |
| 45 | Idaho | W | 15,646 |  |


| RANK | 37 |
| :--- | :---: |
| AVERAGE | 101,383 |
| MEDIAN | 99,960 |


| Regional average | E | 107,436 |
| :--- | :---: | :---: |
| Regional average | S | 105,377 |
| Regional average | M | 102,443 |
| Regional average | W | 92,236 |
| Regional average <br> without California | W | 89,223 |

## JURISDICTIONS WITH FOOTNOTES

| Colorado | W |  | N.A. |
| :--- | :---: | :--- | :---: |
| Connecticut | E |  | N.A. |
| Florida | S |  | N.A. |
| Mississippi | S |  | N.A. |
| Delaware (h) | E |  | (g) |


| Rank | State or other jurisdiction | Region | Transportation | key |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Georgia | S | 158,000 |  |
| 2 | Texas | S | 155,000 |  |
| 3 | Washington | W | 153,472 |  |
| 4 | Connecticut | E | 140,272 |  |
| 5 | New Jersey | E | 137,165 |  |
| 6 | New York | E | 136,000 |  |
| 7 | South Carolina | S | 129,780 |  |
| 8 | Virginia | S | 128,479 |  |
| 9 | Illinois | M | 127,576 |  |
| 10 | Arkansas | S | 126,865 |  |
| 11 | Arizona | W | 125,500 |  |
| 12 | California | W | 123,255 |  |
| 13 | Louisiana | S | 121,501 |  |
| 14 | Idaho | W | 121,451 |  |
| 15 | Colorado | W | 121,200 |  |
| 16 | Oregon | W | 120,582 |  |
| 17 | Michigan | M | 120,000 |  |
| 18 | Florida | S | 118,589 |  |
| 19 | Maryland | S | 115,456 | (b) |
| 20 | Iowa | M | 115,211 |  |
| 21 | Pennsylvania | E | 113,714 |  |
| 22 | Massachusetts | E | 112,500 |  |
| 23 | Rhode Island | E | 112,284 |  |
| 24 | Oklahoma | S | 110,000 |  |
| 25 | Minnesota | M | 108,400 |  |
| 26 | Kentucky | S | 104,446 |  |
| 27 | Delaware (h) | E | 103,900 |  |
| 28 | Nevada | W | 103,301 |  |
| 29 | Wisconsin | M | 102,000 |  |
| 30 | Kansas | M | 97,617 |  |
| 31 | South Dakota | M | 97,240 |  |
| 32 | North Dakota | M | 92,700 |  |
| 33 | North Carolina | S | 92,378 |  |
| 34 | Maine | E | 91,208 |  |
| 35 | Indiana | M | 90,636 |  |
| 36 | West Virginia | S | 90,000 |  |
| 37 | Tennessee | S | 89,688 |  |
| 38 | Alaska | W | 88,548 |  |
| 39 | Vermont | E | 86,466 |  |
| 40 | New Hampshire | E | 85,753 |  |
| 41 | Hawaii | W | 85,302 |  |
| 42 | Wyoming | W | 83,563 |  |
| 43 | Utah | W | 82,800 | (b) |
| 44 | Montana | W | 80,705 |  |
| 45 | Ohio | M | 73,715 | (b) |


| RANK | 41 |
| :--- | :---: |
| AVERAGE | 111,375 |
| MEDIAN | 112,392 |


| Regional average | S | 116,086 |
| :--- | :---: | :---: |
| Regional average | E | 111,926 |
| Regional average | W | 105,856 |
| Regional average <br> without California | W | 104,406 |
| Regional average | M | 101,421 |

## JURISDICTIONS WITH FOOTNOTES

| Alabama | S |  | (a-17) (b) |
| :--- | :---: | :--- | :---: |
| Mississippi | S |  | $(\mathrm{a}-17)$ |
| Missouri | S |  | $(\mathrm{a}-17)$ |
| Nebraska | M |  | $(\mathrm{a}-17)$ |
| New Mexico | W |  | $(\mathrm{a}-17)$ |

Source: The Council of State Governments’ survey of state personnel agencies, January 2002 and December 2002.
Note: The chief administrative officials responsible for each function were determined from information given by the states for the same function as listed in State Administrative Officials Classified by Function, 2002, published by The Council of State Governments.
Key:
N.A. - Not available.

-     -         - No specific chief administrative official or agency in charge of function.
(a) Chief administrative official or agency in charge of function:
(a-1) Lieutenant governor.
(a-2) Secretary of state.
(a-3) Attorney general.
(a-4) Treasurer.
(a-5) Administration.
(a-6) Budget.
(a-7) Commerce.
(a-8) Community affairs.
(a-9) Comptroller.
(a-10) Consumer affairs.
(a-11) Economic development.
(a-12) Education (chief state school officer).
(a-13) Energy.
(a-14) Environmental protection.
(a-15) Finance.
(a-16) General services.
(a-17) Highways.
(a-18) Labor.
(a-19) Natural resources.
(a-20) Parks and recreation.
(a-21) Personnel.
(a-22) Post audit.
(a-23) Pre-audit.
(a-24) Public utility regulation.
(a-25) Purchasing.
(a-26) Revenue.
(a-27) Social services.
(a-28) Tourism.
(a-29) Transportation.
(a-30) Welfare.
(b) Salary ranges and top figure in ranges follow:

Alabama: Salary normally at a statutory maximum of $\$ 74,113$.
Arkansas: Salary ranges for, Natural Resources: \$33,850-66,461; Pre-audit: \$36,030-70,767; Public utility regulation: \$38,368-75,396; Solid waste management: \$36,030-70,767.
Florida: Salary range for Information Systems: \$48,539-98,912.
Hawaii: Minimum figure in range: top of range follows: Employment services,\$85,512; Energy,\$93,444; Fish \& wildlife,\$ 81,444; Highways, $\$ 85,512$; Information systems, $\$ 85,512$; Mental health $\&$ retardation, $\$ 73,872$; Parks \& recreation, $\$ 85,512$; Pre-Audit, $\$ 85,512$; Solid waste management, $\$ 81,444$; Welfare,\$85,512.
Idaho: Salary range for Licensing: \$47,377-74,026.
Kentucky: Minimum figure in range: top of range follows: Emergency management,\$80,728; Employment services, \$88,805; Energy, \$80,728; Health, \$162,504; Highways, \$97,683; Licensing, \$ 80,729; Solid waste management, \$60,655.
Louisiana: Minimum figure in range: top of range follows :Employment services,\$66,581; Historic preservation, \$50,794; Licensing:, \$83,413; Personnel, \$99,920; Planning, \$76,228; Pre-audit, \$81,564; Welfare, \$87,274.
Maryland: Minimum figure in range: top of range follows: Adjutant general, \$115,014; Administration, \$133,538; Agriculture, \$133,538; Banking, \$98,396; \$106,769; Budget, \$155,141; Civil rights, Commerce, \$155,141; Community affairs, \$106,769; Consumer affairs, \$112,454; Corrections, \$115,014; Economic development, \$155,141; Election administration, \$99,136; Emergency management, \$86,118; Employment services, \$92,049; Energy, \$105,183; Environmental protection, $\$ 143,922$; Finance, $\$ 155,141$; Fish and Wildlife, \$92,049; Health, \$155,141; Higher education, \$143,922; Highway, \$133,538; Historic preservation, \$99,136; Information systems, \$123,919; Insurance, \$133,538; Labor, \$133,538; Licensing, \$106,769; Natural resources, \$143,922; Parks and recreation, \$98,396; Personnel, \$115,014; Planning, \$133,538; Pre-audit, \$106,769; Public library development, \$106,769; Purchasing, \$99,136; Revenue, \$106,769; Social services, \$143,922; Solid waste management, \$92,069; Police, \$143,922; Tourism, \$106,769; Transportation, \$155,141
Minnesota: Minimum figure in range: top of range follows: Emergency management, \$88,719; Fish \& wildlife, \$88,719; Planning, \$46,834;
Ohio: Minimum figure in range: top of range follows: Lieutenant Governor, \$132,350; Administration, \$132,350; Agriculture, \$122,574; Banking, \$102,918; Budget, \$132,350; Civil Rights, \$112,320; Commerce, \$132,350; Corrections, \$132,350; Economic development, \$132,350; Elections administration, \$86,258; Emergency Management, \$ 102,918; Employment services, \$132,350; Energy, \$94,182; Environmental protection, \$132,350; Fish and Wildlife, \$102,918; General services, $\$ 102,918$; Health, $\$ 132,350$; Information systems, $\$ 112,320$; Insurance, $\$ 122,574$; Licensing, $\$ 102,918$; Mental health and retardation, \$132,350; Natural resources, \$132,350; Parks and recreation, \$102,918; Personnel, \$102,918; Public library development, \$112,320; Public utility regulation, \$132,350; Purchasing, \$102, 918; Revenue, \$132,350; Solid waste management, \$81,598; State police, \$132,350; Transportation, \$132,350; Welfare, \$132,350 Rhode Island: Minimum figure in range: top of range follows: Agriculture, \$52,501; Banking, \$74,514; Budget, \$105,529; Civil rights, \$56,726; Commerce, \$65,369; Community affairs, \$43,149; Comptroller, \$91,745; Economic development, \$65,369; Emergency management, \$65,369; Energy, \$74,514; Finance, \$105,529; Historic preservation, \$67,624; Information systems, \$77,958; Insurance, \$74,514; Licensing, \$58,828; Parks \& recreation, \$65,369; Personnel, \$91,745; Post audit, \$58,828; Public library development, \$105,529; Purchasing, \$95,188; Revenue, \$105,529; Solid waste management, \$81,404; Tourism, \$65,369; Welfare, \$74,514
Utah: Minimum figure in range: top of range follows:Administration, \$102,600; Agriculture, \$87,500; Banking, \$87,500; Budget, \$102,600; Civil rights, \$80,433; Commerce, $\$ 87,500$; Community affairs, $\$ 94,300$; Consumer affairs, $\$ 76,190$; Corrections, $\$ 102,600$; Elections administration, $\$ 41,433$; Emergency management, \$94,723; Employment services, \$111,800; Energy, \$64,750; Environmental protection, \$102,600; Finance, \$102,670; Fish \& wildlife, \$94,723; General services, \$97,260; Health, \$111,800; Higher education, \$160,000; Highways, \$111,800; Historic preservation, \$80,433; Information systems, \$105,500; Insurance, \$87,500; Labor, \$87,500; Licensing, \$82,640; Mental health \& retardation, \$94,723; Natural resources, \$102,600; Parks \& recreation, \$94,723; Personnel, \$102,600; Planning, \$102,600; Pre-audit, \$102,670; Public library development, \$80,433; Public utility regulation, \$94,300; Purchasing, \$97,260; Revenue, \$94,300; Social services, $\$ 111,800$; Solid waste management, $\$ 124,155$; State police, $\$ 94,723$; Transportation, $\$ 111,800$; Welfare, $\$ 111,800$
(c) The present Secretary of Commerce forgoes regular salary and receives $\$ 1$ in compensation.
(d) Responsibilities shared between Director, Fisheries Division, \$105,085; and Director, Wildlife Division, \$99,557.
(e) If recommended by Budget Director and approved by Controller General and co-chairs of State's Joint Finance Committee may be adjusted for the CIO of proposed Dept. of Information and Technology.
(f) Responsibilities shared between Director, Division of Substance Abuse and Mental Health, Department of Health and Social Services, $\$ 119,400$; and Director, Division of Mental Retardation, same department, \$103,900.
(g) Function split between two cabinet positions: Secretary, Dept. of Health and Social Services: $\$ 102,000$ : if incumbent holds a medical license, amount is increased by $\$ 12,000$; if a Board-certified physician , a supplement of $\$ 3,000$ is added.
(h) Salaries represent those reflected for the position in section 10a of FY2002 Budget Act effective 7/21/2001.
(i) Responsibilities shared between, Director of Mental Health, Department of Children and Family Services, $\$ 83,890$; and Director, Substance Abuse, same department, \$77,738.
(j) Department of Fish And Wildlife, \$113,522.
(k) Responsibilities shared between State Auditor, Office of the Auditor, $\$ 85,302$; and Division Head, Division of Audit, Department of Accounting \& General Services, \$62,520.
(l) Responsibilities shared between Director of Dept. of Administration; $\$ 82,098$ and Administrator of Information Technology and Communication; \$73,299.
(m) Responsibilities shared between Co-Directors, Election Commission, \$50,500.
(n) Responsibilities shared between Executive Director, Health Professions Bureau, \$54,274; and Executive Director, Professional Licensing Agency, \$61,915.
(o) Responsibilities shared between Secretary, Department of Commerce and Housing, \$108,246; Director, Business Development Division, same department, \$73,328; and President, Kansas Inc., \$98,186
(p) Responsibilities shared between Secretary of State, $\$ 74,148$ and Deputy Secretary of State, $\$ 55,102$.
(q) Responsibilities shared between Secretary of Department of Human Resources: \$90,724 and Director of Employment and Training: \$71,750.
(r) Responsibilities shared between Central Account Service Manager, Division of Accounts \& Reports, Department of Administration, \$68,370; and Team Leader, Audit Services, same division and department, \$56,243.
(s) In Maine, New Hampshire, New Jersey, Tennessee and West Virginia, the presidents (or speakers) of the Senate are next in line of succession to the governorship. In Tennessee, the speaker of the Senate bears the statutory title of lieutenant governor.
(t) Responsibilities shared between Director, Mental Hygiene Administration, \$85,594-\$115,014; and Director, Developmental Disabilities Administration, Department of Health and Mental Hygiene, \$85,594-\$115,014.
(u) Responsibilities shared between Commissioner, Department of Mental Retardation, \$108,328; and Commissioner, Department of Mental Health, Executive Office of Human Services, $\$ 110,496$.
(v) Responsibilities shared between Chair, Dept. of Telecommunications and Energy, \$102,359 and Commissioner , Electricity /Energy \$ 94,506.
(w) Responsibilities shared between Director, Dept. of Natural Resources, $\$ 120,000$ and Chief, Fish, $\$ 97,223$ and Chief, Wildlife, $\$ 86,660$.
(x) Responsibilities shared between Director, Dept. of Community Health, $\$ 125,000$ and Deputy Director , Mental Health and Substance Abuse Services, \$107,438.
(y) Responsibilities shared between Chief, Division of Fisheries, Department of Conservation, \$87,540; Chief, Division of Protection, same department, \$84552; and Chief, Division of Wildlife, same department, \$90,432.
(z) Responsibilities shared between State Tax Commissioner, Department of Revenue, \$83,636; Administrator, Budget Division, Department of Administrative Services, \$91,693; and Auditor of Public Accounts, \$49,500.
(aa) Responsibilities shared between Director, Game \& Parks Commission, $\$ 87,880$; Administrator, Wildlife Division, same commission, $\$ 60,369$; and Assistant Director, Fish \& Wildlife, same commission, \$65,322
(bb) Responsibilities shared between Commissioner, State Education Department, $\$ 170,165$; Secretary of State, Department of State, $\$ 120,800$.
(cc) Responsibilities shared between Commissioners, Corporations Commission, varying salary levels for four commissioners, $\$ 68,000 ; \$ 72,000$; $\$ 76,000$; and \$82,004.
(dd) Responsibilities shared between Director for Mental Retardation , \$138,396 and Director of Mental Health, \$140,000.
(ee) Annual salary for duties as presiding officer of the Senate.
(ff) Responsibilities shared between Secretary of State, \$117,546; and Division Director, \$86,811.
(gg) Responsibilities shared between Secretary, Department of Education and the Arts, \$75,000; and Superintendent, Department of Education, \$146,000
(hh) Responsibilities for St. Thomas, \$60,000; St. Croix, \$65,000; St. John, \$60,000.
(ii) Responsibilities shared between Commmissioner of Mental Health, $\$ 136,000$ and Commissioner of Mental Retardation, $\$ 136,000$.
(jj) Governor Romney and Lieutenant Governor Healey plan to forfeit their salaries for the next four years.
(kk) Governor returns 10 percent of his salary annually to the State Treasury.

| Department | DHRD | HHL | TAX | B\&F | DOA | DCCA | DBEDT | AG | DLNR | DLIR | DAGS | DHS | DOT | PSD | DOH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current | 85,302 | 85,302 | 85,302 | 85,302 | 85,302 | 85,302 | 85,302 | 85,302 | 85,302 | 85,302 | 85,302 | 85,302 | 85,302 | 85,302 | 85,302 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of employees | 115 | 118-134 | 337 | 350 | 367 | 426 | 577 | 638-700 | 797 | 990 | 1,100 | 2,350 | 2,280 | 2,630 | 6,600 |
| Operating budget | \$14.6 m | \$8-\$10 m | \$26.9 m | \$525 m | \$29.8 m | \$38 m | \$266 m | \$63.5-65 m | \$70.4 m | \$295.4 m | \$109 m | \$1.34 b | \$536.7 m | \$165.7 m | \$913 m |
| Private sector data | $\begin{array}{\|c\|} \hline \$ 80,000- \\ \$ 100,000 \end{array}$ | $\$ 150,000$ $\& \$ 400,000$ | \$137,553 | \$144,471 |  | $\begin{aligned} & \$ 94,892- \\ & \$ 97,746 \end{aligned}$ |  | $\begin{aligned} & \$ 150,000- \\ & \$ 400,000 \end{aligned}$ |  |  | \$144,471 | $\begin{aligned} & \$ 100,000- \\ & \$ 125,000 \end{aligned}$ |  |  | $\begin{array}{\|} \$ 90,000- \\ \$ 170,000 \end{array}$ |
| Other states data: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Western region average | \$90,352 |  | \$96,028 | \$93,667 | \$90,150 | \$97,452 | \$97,967 | \$93,574 | \$93,884 | \$92,620 | \$99,012 | \$92,236 | \$105,856 | \$100,176 | \$99,678 |
| Western region avg w/o CA | \$87,610 |  | \$93,759 | \$90,490 | \$86,712 | \$97,452 | \$97,967 | \$88,976 | \$90,472 | \$89,387 | \$96,991 | \$89,223 | \$104,406 | \$97,336 | \$97,713 |
| Counties data: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Honolulu | \$99,807 |  | \$99,807 | \$99,807 |  |  |  | \$99,807 |  |  | \$99,807 | \$99,807 | \$99,807 |  |  |
| Hawaii | \$77,516 |  | \$75,516 | \$75,516 |  |  |  | \$75,516 |  |  | \$75,516 | \$75,516 |  |  |  |
| Maui | \$77,000 |  | \$80,000 | \$80,000 |  |  |  | \$80,000 |  |  | \$83,000 |  |  |  |  |
| Kauai | \$66,073 |  | \$69,371 | \$69,371 |  |  |  | \$69,371 |  |  | \$69,371 | \$66,073 |  |  |  |

Footnotes:
 Commerce and Consumer Affairs; TAX = Department of Taxation; B\&F = Department of Budget and Finance; DHS = Department of Human Services; DLIR = Department of Labor and Industrial Relations; DLNR = Department of Land and Natural Resources; DBEDT = Department of Business and Economic Development and Tourism; DHRD = Department of Human Resources Development; HHL = Department of Hawaiian Home Lands; DOA = Department of Agriculture; PSD = Department of Public Safety
2. Other state's data is from the "Book of the States 2003, Volume 35", Council of State Governments

| Dept |  | $\begin{array}{\|c\|} \hline \text { No. of } \\ \text { Ees } \end{array}$ | $\begin{aligned} & \hline \text { Present } \\ & \text { Salary } \\ & \hline \end{aligned}$ | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gov | 1 | 94,780.00 | -- | -- | 112,000.00 | 114,240.00 | 116,524.80 | 118,855.30 | 121,232.40 | 123,657.05 | 126,130.19 | 128,652.79 |
|  | Lt. Gov | 1 | 90,041.00 | -- | -- | 100,000.00 | 102,000.00 | 104,040.00 | 106,120.80 | 108,243.22 | 110,408.08 | 112,616.24 | 114,868.57 |
|  | ADS | 1 | 90,041.00 | -- | -- | 100,000.00 | 102,000.00 | 104,040.00 | 106,120.80 | 108,243.22 | 110,408.08 | 112,616.24 | 114,868.57 |
| AG | Dept Head | 1 | 85,302.00 | 105,000.00 | 107,100.00 | 109,242.00 | 111,426.84 | 113,655.38 | 115,928.48 | 118,247.05 | 120,612.00 | n/a | n/a |
|  | Deputy | 1 | $\begin{aligned} & 72,886.00 \\ & 77,966.00 \end{aligned}$ | $\begin{aligned} & 91,350.00 \\ & 96,600.00 \end{aligned}$ | $\begin{aligned} & 93,177.00 \\ & 98,532.00 \end{aligned}$ | $\begin{array}{r} 95,040.54 \\ 100,502.64 \end{array}$ | $\begin{array}{r} 96,941.35 \\ 102,512.69 \end{array}$ | $\begin{array}{r} \text { 98,880.18 } \\ 104,562.95 \end{array}$ | $\begin{aligned} & 100,857.78 \\ & 106,654.21 \end{aligned}$ | $\begin{aligned} & 102,874.94 \\ & 108,787.29 \end{aligned}$ | $\begin{aligned} & 104,932.44 \\ & 110,963.04 \end{aligned}$ | n/a | n/a |
| DOH, DOT, DAGS, DCCA, TAX, B\&F | Dept Heads | 6 | 85,302.00 | 100,000.00 | 102,000.00 | 104,040.00 | 106,120.80 | 108,243.22 | 110,408.08 | 112,616.24 | 114,868.57 | n/a | n/a |
|  | Deputies | 11 | $\begin{aligned} & 72,886.00 \\ & 77,966.00 \end{aligned}$ | $\begin{aligned} & 87,000.00 \\ & 92,000.00 \end{aligned}$ | $\begin{aligned} & 88,740.00 \\ & 93,840.00 \end{aligned}$ | $\begin{aligned} & 90,514.80 \\ & 95,716.80 \end{aligned}$ | $\begin{aligned} & 92,325.10 \\ & 97,631.14 \end{aligned}$ | $\begin{aligned} & 94,171.60 \\ & 99,583.76 \end{aligned}$ | $\begin{array}{r} 96,055.03 \\ 101,575.43 \end{array}$ | $\begin{array}{r} 97,976.13 \\ 103,606.94 \end{array}$ | $\begin{array}{r} 99,935.65 \\ 105,679.08 \end{array}$ | n/a | n/a |
| DHS, DLIR, DLNR, DBEDT | Dept Heads | 4 | 85,302.00 | 95,000.00 | 96,900.00 | 98,838.00 | 100,814.76 | 102,831.06 | 104,887.68 | 106,985.43 | 109,125.14 | n/a | n/a |
|  | Deputies | 5 | $\begin{aligned} & 72,886.00 \\ & 77,966.00 \end{aligned}$ | $\begin{aligned} & 82,650.00 \\ & 87,400.00 \end{aligned}$ | $\begin{aligned} & 84,303.00 \\ & 89,148.00 \end{aligned}$ | $\begin{aligned} & 85,989.06 \\ & 90,930.96 \end{aligned}$ | $\begin{aligned} & 87,708.84 \\ & 92,749.58 \end{aligned}$ | $\begin{aligned} & 89,463.02 \\ & 94,604.57 \end{aligned}$ | $\begin{aligned} & 91,252.28 \\ & 96,496.66 \end{aligned}$ | $\begin{aligned} & 93,077.32 \\ & 98,426.60 \end{aligned}$ | $\begin{array}{r} 94,938.87 \\ 100,395.13 \end{array}$ | n/a | n/a |
| $\begin{aligned} & \hline \text { DHRD, } \\ & \text { HHL, DOA, } \\ & \text { PSD } \end{aligned}$ | Dept Heads | 4 | 85,302.00 | 90,000.00 | 91,800.00 | 93,636.00 | 95,508.72 | 97,418.89 | 99,367.27 | 101,354.62 | 103,381.71 | n/a | n/a |
|  | Deputies | 6 | $\begin{aligned} & 72,886.00 \\ & 77,966.00 \\ & \hline \end{aligned}$ | $\begin{aligned} & 78,300.00 \\ & 82,800.00 \\ & \hline \end{aligned}$ | $\begin{aligned} & 79,866.00 \\ & 84,456.00 \end{aligned}$ | $\begin{aligned} & 81,463.32 \\ & 86,145.12 \end{aligned}$ | $\begin{aligned} & 83,092.59 \\ & 87,868.02 \\ & \hline \end{aligned}$ | $\begin{aligned} & 84,754.44 \\ & 89,625.38 \end{aligned}$ | $\begin{aligned} & 86,449.53 \\ & 91,417.89 \\ & \hline \end{aligned}$ | $\begin{aligned} & 88,178.52 \\ & 93,246.25 \end{aligned}$ | $\begin{aligned} & 89,942.09 \\ & 95,111.17 \end{aligned}$ | n/a | n/a |

Footnotes:

1. Abbreviations: Gov = Governor; Lt. Governor = Lieutenant Governor; ADS = Administrative Director of the State (Chief of Staff).

AG = Attorney General; DOH = Department of Health; DOT = Department of Transportation; DAGS = Department of Accounting and General Services; DCCA = Department of Commerce and Consumer Affairs; TAX = Department of Taxation; B\&F = Department of Budget and Finance; DHS = Department of Human Services; DLIR = Department of Labor and Industrial Relations; DLNR = Department of Land and Natural Resources; DBEDT = Department of Business and Economic Development and Tourism; DHRD = Department of Human Resources Development; HHL = Department of Hawaiian Home Lands; DOA = Department of Agriculture; PSD = Department of Public Safety
2. After initial recommended salaries (effective July 1, 2004, for Department Heads and Deputies; effective 2006, for the Governor, Lieutenant Governor and Administrative Director of the State), all subsequent figures represent an annual two percent compounded adjustment made annually for all these salaries/salary ranges for their respective time periods.
3. After reviewing the salary of the Deputy to the Superintendent of Education, the Commission decided to recommend deferring to the Board of Education on this matter.

